# 173rd year

# QUARTERLY REPORT 2015

Quarterly report 1st quarter



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# Key figures - Group

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	31.03.2015	31.03.2014	31.12.2014	31.12.2013
Average equity excl. dividends (NOK millions)	2.703,0	2.527,6	2.563,9	2.268,1
Average total assets (NOK millions)	34.521,0	31.636,3	33.618,8	30.263,2
Profit after tax as % of average total assets	1,03	1,13	1,28	0,93
Profit before losses as % of average total assets	1,37	1,60	1,66	1,34
Net interest income as % of average total assets	1,75	1,94	1,81	1,87
Expenses as % of average total assets	0,89	0,96	0,88	0,97
Expenses as % of revenue (before loan/guarantee losses)	39,45	37,57	34,72	42,04
Expenses as % of revenue excl. return on financial investments	38,66	44,35	43,21	44,55
Return on equity (%)	13,16	14,15	16,72	12,46
Net lending to customers (NOK millions)	27.438,9	26.352,7	28.697,8	25.771,6
Deposits from customers (NOK millions)	12.926,0	12.309,5	13.397,0	12.546,8
Deposit-to-loan ratio	47,11	46,71	46,68	48,68
Deposit-to-loan ratio (parent bank)	72,83	71,70	70,68	73,90
Capital adequacy ratio in %	19,22	18,00	18,17	18,41
Tier 1 capital ratio in %	17,23	15,94	15,89	16,47
Pure tier 1 capital in %	15,24	12,98	13,94	13,23
Pure tier 1 capital incl. 50% of retained profit in %	15,49	13,26	-	-
Number of FTEs	222	222	225	233

Interest-bearing balance sheet items are reported incl. accrued interest from and including 31/12/2014. Comparison figures for previous periods have been revised.

# Interim report Q1 2015 - Sparebanken Øst

- Good return on equity
- A lot of pressure on lending margins
- Very solid equity situation

### **RESULTS**

In the first quarter of 2015, the Group achieved a profit before tax of NOK 108.4 million compared with NOK 116.8 million for the same period last year. Profit for the first quarter of 2015 is affected by profit from the sale of property and reduced revenue from securities.

In percentage of average total assets, profit before tax amounts to 1.27 per cent compared with 1.50 per cent for the same period last year.

Profit after tax shows a profit of NOK 87.7 million compared with NOK 88.2 million for the same period last year, giving a return on equity of 13.16 per cent.

For the parent bank, profit after tax amounts to NOK 45.4 million for the first quarter of 2015, compared with NOK 118.4 million in the first quarter of 2014. In the first quarter of 2015, the parent bank received dividends of NOK 20.0 million from subsidiaries. At Group level, these dividends are eliminated. In the first quarter of 2014, the parent bank received dividends of NOK 60.0 million from subsidiaries.

### Net interest income

Net interest and credit commission income amounted to NOK 149.1 million and shows a decline of NOK 2.6 million compared with the same period last year and a decline of NOK 3.6 million compared with the fourth quarter of 2014. Compared with the fourth quarter, there are two fewer interest days in the first quarter. Over many quarters, net interest and credit commission income measured in NOK has remained stable at around NOK 150.0 million. Fierce competition for business and retail customers now characterises the lending market with a significant pressure on interest margins. A decline in money market rates

leads to lower financing costs. The guarantee fund levy is charged at NOK 2.8 million in the first quarter of 2015 compared with NOK 2.6 million in the first quarter of 2014.

Net interest and credit commission income in the first quarter of 2015 represents 1.75 per cent of the average total assets. For comparison purposes, net interest and credit commission income amounted to 1.73 per cent in the fourth quarter of 2014 and 1.81 per cent for 2014. It was 1.94 per cent in the first quarter of 2014.

### Operating revenue

The dividends received from equity instruments amount to NOK 0.4 million compared with NOK 6.7 million in the first quarter of 2014. This decline has to do with the loss of dividends from Nets Holding AS. NOK 20.0 million in dividends received from subsidiaries have also been recognised for the parent bank. The amount is eliminated at Group level. In the first quarter of 2014, NOK 60.0 million in dividends received from subsidiaries were recognised for the parent bank.

Commission income and income from banking services amounts to NOK 18.6 million and shows an increase of NOK 0.6 million compared with the same period last year, but a decline of NOK 2.1 million compared with the fourth quarter of 2014. The commission income comes from traditional banking services.

Commission expenses and expenses for banking services amount to NOK 9.7 million and show an increase of NOK 1.2 million compared with the same period last year, but a decline of NOK 1.3 million compared with the fourth quarter of 2014. This decline has to do with brokerage commissions.

Net changes in value and profit/loss from financial assets give a negative change in

value of NOK 4.3 million for the first quarter of 2015. The reason for this is mainly linked to the overall margin output for bonds in the liquidity portfolio during this period. Revenue recognition concerning the guarantee for Eksportfinans ASA amounts to NOK 1.1 million. For comparison purposes, net changes in value and profit/loss from financial assets amounted to a revenue recognition of NOK 24.0 million in the first quarter last year. Of this, realised profit from the sale of Frende Holding AS amounted to NOK 11.7 million, while revenue recognition for the guarantee to Eksportfinans ASA amounted to NOK 5.9 million.

Other operating income amounts to NOK 37.8 million and shows an increase of NOK 27.4 million compared with the same period last year. This increase has to do with profits from the sale of the property "EngeneKvartalet", which was recognised in the first quarter of 2015. Profit amounts to NOK 31.4 million at Group level, but also gives lower rental income for the quarter.

### Operating expenses

Total operating expenses amount to NOK 75.7 million and represent 0.89 per cent of the average total assets. In comparison, total operating expenses amounted to NOK 75.1 million in the same period last year, representing 0.96 per cent of the average total assets. The bank has good cost control.

Payroll and general administration expenses amount to NOK 57.7 million in the first quarter of 2015, compared with NOK 56.6 million in the same period last year. The number of active FTEs in the Group at the end of the first quarter of 2015 was 222 compared with 222 at the end of the same period last year and 225 at the end of 2014. The number of active FTEs in the parent bank at the end of the first quarter of 2015 was 191 compared with 191 at the end of the same period last year and 195 as at 31/12/2014.

Depreciation amounts to NOK 4.5 million in the first quarter of 2015 compared with NOK 4.7 million in the first quarter of 2014.

Total operating expenses amount to NOK 13.5 million compared with NOK 13.8 million in the same period last year.

### Lending and guarantee losses

The Group's recognised lending and guarantee losses amount to NOK 7.8 million in the first quarter of 2015 compared with NOK 8.0 million for the same period last year.

Individual impairment of customer loans and guarantees has increased by NOK 1.4 million since the start of the year and amounts to NOK 95.7 million at the end of the first quarter of 2015.

Impairment of groups of customer loans amounts to NOK 43.4 million at the end of the first guarter of 2015, and has remained unchanged since the start of the year. Gross non-performing and doubtful commitments amount to NOK 331.8 million compared with NOK 423.8 million at the start of the year and NOK 499.5 in the first quarter of 2014. Net non-performing and doubtful commitments amount to NOK 236.0 million and show an decline of NOK 93.5 million compared with at 31/12/2014, and a decline of NOK 163.8 million compared with the first quarter of 2014. The decline in non-performing and doubtful loans is a result of implemented measures for risk reduction in the loan portfolio.

#### **BALANCE SHEET**

Total assets have been reduced by NOK 970.3 million since the start of the year and amount to NOK 34,035.8 million at the end of the first quarter of 2015.

Cash and receivables at central banks have been reduced by NOK 65.2 million since the start of the year and amount to NOK 416.3 million as at 31/03/2015.

Net lending to credit institutions has increased by NOK 1.6 million since 31 December 2014 and amounts to NOK 9.1 million at the end of the first quarter of 2015. Lending to credit institutions in Norway only constitutes interbank loans.

Net lending to customers amounts to NOK 27,438.9 million. Net lending growth in the last 12 months was 4.1 per cent. Net lending to customers has been reduced by NOK 1,258.9 million since the start of the year. Net lending to retail customers increased by 7.4 per cent, while net lending to business customers was reduced by 14.1 per cent.

Gross lending to retail customers amounts to 87.2 per cent of total lending to customers.

Holdings of certificates and bonds show an increase of NOK 566.6 million since the start of the year and amount to NOK 4,676.4 million. The liquidity portfolio consists of all holdings and amounts to a nominal value of NOK 4,602.9 million.

For the liquidity portfolio, the weighted average maturity until the agreed maturity has been calculated as 2.53 years.

The bank's shares in Frende Holding AS and Eksportfinans ASA have been classified as "available for sale".

Valuation of the shares in Frende Holding AS is based on the trading price at the time of the last transaction and amounts to NOK 200.8 million at the end of the first quarter of 2015. Corresponding valuation per share was added as a basis as at 31/12/2014.

Holdings of shares in Eksportfinans ASA are recognised at NOK 208.3 million. There are no conditions at the end of the first quarter of 2015 that require changes to the valuations of these shares.

Deposits from customers amount to NOK 12,926.0 million as at 31/03/2015 and show an increase in the last 12 months of NOK 616.5 million, corresponding to 5 per cent. Since the start of the year, deposits from customers have been reduced by NOK 471.0 million. The deposit-to-loan ratio at the end of the first quarter of 2015 was 47.1 per cent compared with 46.7 per cent at the end of 2014 and 46.7 per cent at the end of the first quarter of 2014.

Liabilities established on the issue of securities amount to NOK 16,982.9 million and show a decline of NOK 567.0 million since the start of the year.

Other long-term borrowing amounts to NOK 211.7 million at the end of the first quarter of 2015 and shows an increase of NOK 1.2 million since the start of the year.

Short-term borrowing (defined as borrowing with remaining maturity of less than one year) amounts to NOK 2,536.6 million.

### **RISK CONDITIONS**

#### Credit risk

Sparebanken Øst has prepared a credit strategy that deals with various types of credit risk related to loans, credits and guarantees granted to customers in the retail and business

markets, as well as counterparty risk for securities.

The credit strategy should help to ensure that the bank's activities in the credit area are in line with the framework conditions and guidelines in the bank's overall business concept and strategic plans, including ensuring that the activities are justifiable in relation to the bank's capacity and willingness to bear risk. The strategy should also help the bank to establish a credit portfolio of a quality and composition that ensures the bank's profitability in the short and long term, and ensures that the bank's management of credit risk is in accordance with the requirements stipulated by laws, regulations, directives from the authorities and other regulatory conditions.

The principles in the strategy document are detailed in the bank's credit manuals and established instructions.

Within the retail and business markets, debt servicing capacity and willingness are crucial to credit ratings. Measurement of risk when lending to customers is done by classifying customers according to risk. Risk classification has been established as an integral element of the credit process.

Credit risk trends are continuously monitored through quarterly reports to the management and the bank's Board.

The bank's geographic coverage gives both the retail and business departments access to a large market area with flexibility with regard to customers and segments.

The bank's loan portfolio to retail customers and businesses is primarily spread across the central Eastern Norway area.

A small proportion of lending to businesses generally contributes to low concentration risk for the bank. Exposure to commercial property represents a relatively large proportion of the business portfolio, but a limited proportion of the bank's total loan portfolio.

Loans and credits to the retail market are generally only granted against adequate collateral. The bank has a low exposure to loans/credit without associated security.

The bank also takes credit risks in managing liquidity reserves and excess liquidity. The bank intends to retain interest-bearing securities with low credit risk for liquidity purposes (reserve for disposal when needed),

as a deposit basis for borrowing facilities at the central bank, or both.

The bank's credit risk is continuously monitored, and there are updated overviews of the bank's total counterparty risk.

#### Market risk

Sparebanken Øst has a finance strategy that should help to ensure that the bank's activities in the finance area are in line with the framework conditions and guidelines in the bank's overall business concept, strategic plans and budgets, as well as ensuring that the activities are justifiable in relation to the bank's capacity and willingness to bear risk. The finance strategy will also help to ensure that the bank's management of financial risk is in accordance with the requirements stipulated by laws, regulations, directives from the authorities and other regulatory conditions.

Sparebanken Øst has a liquidity portfolio comprising interest-bearing securities that are primarily issued by Nordic credit institutions, Norwegian banks, municipalities, the government and government-guaranteed companies. Through this, the bank takes credit spread risk.

The interest rate risk is kept within fixed limits and limited in that assets and liabilities mainly have floating interest rates or are swapped to floating interest rates. Currency risk is reduced by entering into futures or basis swaps. The bank has very little interest and currency risk on its balance sheet. Exposure to equity instruments beyond the bank's subsidiaries and strategic investments is limited.

#### Liquidity risk

Sparebanken Øst should have a conservative approach to liquidity risk and manage it according to fixed limits. At any given time, the bank must have enough liquidity for 12 months of normal operation without the need for new financing, and illiquid assets must have long-term financing.

Sparebanken Øst issues covered bonds through the bank's wholly-owned credit institutions. Covered bonds with long maturities are generally issued, whereas senior debentures are issued with maturities that fit into the existing maturity profile at any given time.

#### Operational risk

Operational risk is monitored through annual reviews of the bank's key processes, established internal controls with semiannual managerial confirmation of implemented internal controls, and quarterly reporting of events recorded and risk assessments to the Board. The Group has not recorded significant losses as a result of failures in internal processes, systems, human error or unforeseen events in the first quarter of 2015.

### CAPITAL ADEQUACY RATIO

Regulations concerning the calculation of subordinated capital and capital adequacy ratio regulations have been amended in connection with the introduction of CRD-IV with effect from and including 30/09/2014. Figures as at 31/12/2014 are calculated in accordance with transition rules in which funds for unrealised profits from items classified as available for sale still cannot be included in pure tier 1 capital. From and including the first quarter of 2015, these limitations relating to funds for unrealised profits no longer apply when calculating the capital adequacy ratio. Net subordinated capital at the end of the first quarter of 2015 amounted to NOK 3,339.2, of which NOK 2,993.5 million constituted the Group's tier 1 capital. With a basis of calculation of NOK 17,373.2 million, this corresponds to a capital adequacy ratio of 19.22 per cent, of which 17.23 per cent constitutes the tier 1 ratio. Core tier 1 ratio amounts to 15.24 per cent. The bank uses the standardised approach when calculating minimum requirements for subordinated capital for credit risk.

### **RATING**

Sparebanken Øst's rating was changed from Baa1 Negative outlook to Baa1 Review for upgrade on 17 March 2015. This was a result of Moody's Investor Service announcing rating changes as a result of new rating methods for banks.

### **SUBSIDIARIES**

Sparebanken Øst Boligkreditt AS is a wholly owned subsidiary of Sparebanken Øst. The company was founded on 14/04/2009 and aims to grant or acquire residential mortgages, commercial mortgages and loans secured by mortgages on other real property or public loans, and to finance its lending activities primarily by issuing covered bonds. The loan-

to-asset value ratio for the cover (LTV) at the end of the first quarter of 2015 was 45.8 percent. This compares with 48.1 per cent at the end of the first quarter of 2014 and 46.3 per cent at the end of 2014.

The company's total assets at as 31/03/2015 amount to NOK 8,693.5 million, mainly consist of first priority residential mortgages and are funded through covered bonds and the drawing rights of the parent company. The company's deposited equity amounts to NOK 650.0 million, of which NOK 319.8 million constitutes share capital and NOK 330.2 million constitutes a share premium reserve. Profit after tax shows a profit of NOK 21.2 million in the first guarter of 2015 compared with NOK 22.0 million for the same period last year. The company has no employees, but hires the services of Sparebanken Øst. In the first quarter of 2011, Sparebanken Øst Boligkreditt AS was rated AAA by Moody's.

AS Financiering is a wholly owned financing company of Sparebanken Øst. Its main product is the debenture financing of used cars. The company achieved a profit after tax of NOK 8.8 million in the first quarter of 2015 compared with NOK 6.6 million in the same period last year. Total assets amount to NOK 1,663.1 million. At the end of the first quarter, the company has 26 employees, corresponding to 25 FTES.

Sparebanken Øst Eiendom AS' main purpose is standard property management for the purchase, sale, rental and development of real estate, and the purchase and sale of movable property in various business areas. Operating revenue amounted to

NOK 38.7 million in the first quarter of 2015 compared with NOK 10.8 million in the first quarter of 2014. This increase is due to profits from the sale of EngeneKvartalet, which were recognised in the first quarter of 2015. Profit after tax shows a profit of NOK 32.0 million in the first quarter of 2015 compared with NOK 1.1 million for the same period last year. The company has six employees. The share capital is NOK 35.1 million.

Øst Prosjekt AS' main purpose is to take on projects and undertake industrial and trade activities for the hedging and realisation of deferred commitments in the parent bank. The company has no employees and the share capital amounts to

NOK 12.0 million. Profit after tax shows a loss of NOK 0.1 million in the first quarter of 2015. Company profit/loss amounted to NOK 0.0 million in the first quarter of 2014.

### **ACCOUNTING PRINCIPLES**

The interim financial statements were prepared in accordance with IFRS (including IAS 34 Interim Financial Reporting). The interim financial statements have not been revised.

#### **DIVIDEND POLICY**

Sparebanken Øst's financial aims for its operations are to achieve results that provide a good and stable return on bank equity, and create value for equity certificate holders in the form of dividends and equity certificate appreciation for which there is a competitive return.

Profit for the year will be divided between equity certificate holders and primary capital in accordance with their proportion of the bank's equity. Sparebanken Øst will aim to pay 50–75 per cent of the profit attributable to equity certificate holders as dividends. In a normal year, approx. 10 per cent will be set aside for donation purposes.

When determining dividends and donations, due consideration will be given to the bank's financial performance, market situation, dividend stability and need for tier 1 capital.

### **FUTURE OUTLOOKS**

Fierce competition for commercial and private customers characterises the lending market. This situation is expected to persist throughout 2015. Net interest and credit commission income will be affected by this market situation where lending margins are under a lot of pressure in the future. Reduced lending margins are generally expected to be offset somewhat by lower margins on deposits. Further tightening of the regulatory framework for the banking sector could result in lower margin pressure on lending.

Less residential loan growth is expected in 2015. In recent years, the bank has also elected to be reticent towards the business market. The bank is expected to stabilise its lending volume to businesses in the future. Reduced lending to the business market and a significantly reduced volume of doubtful and non-performing loans will lead to reduced overall risk for the bank compared with before.

Fluctuations in the market values of the guarantee to Eksportfinans ASA and securities may arise. The market value of interest-bearing securities is generally affected by the margin development of individual securities, and

liquidity in the market may also fluctuate over time.

A fall in house prices and weaker growth in the Norwegian economy may lead to increased losses in the banking sector in the future. The bank is not directly exposed to the oil and gas sector.

The bank has adapted to new capital adequacy ratio rules and is monitoring market expectation trends for capital in excess of regulatory requirements carefully. Calculations show that the bank will satisfy expected capital requirements up to and including 2016. The bank's adopted target for pure tier 1 capital is set at 14.0 per cent from and including 1 July 2016. This capital level gives potential for

growth, room for manoeuvre as regards regulatory requirements, competitiveness in the bond markets and the possibility of a return on equity in line with the adopted target.

The bank deems it very important to have a long-term and robust liquidity situation that secures operations in the long term. The bank's target for liquidity is for illiquid assets to have 105 per cent long-term financing over time. The bank assumes that access to liquidity in the near future will be satisfactory.

Reduced risk, increased margin pressure and increased proportion of equity will affect the return level over time. The bank's target for return on equity is 10 per cent over time.

### Hokksund, 31 March 2015 Drammen, 5 May 2015

Jorund Rønning Indrelid chairman	Knut Smedsrud deputy chairman	Morten André Yttreeide
Øivind Andersson	Sverre Nedberg	Elly Therese Thoresen
Hanne Margrete Lenes Solem	Inger Helen Pettersen employee representatives	Pål Strand CEO

# Income statement

Group	Group	Group	(Figures in NOK millions)	Parent bank	Parent bank	Parent bank
31.03.2015	31.03.2014	2014		31.03.2015	31.03.2014	2014
314,2	326,2	1.350,4	Interest income and similar income	216,4	230,4	951,5
165,1	174,5	743,5	Interest expenses and similar expenses	130,1	139,3	588,2
149,1	151,7	606,9	Net interest and credit commission income	86,3	91,1	363,3
0,4	6,7	7,3	Dividends and other income from securities with variable return	20,4	66,7	67,3
18,6	18,0	81,6	Commission income and income from banking services	21,0	20,4	92,1
9,7	10,9	43,7	Commission expenses and expenses for banking services	4,6	4,3	18,3
-4,3	24,0	160,2	Net value change and profit/loss from financial investments	-4,1	23,9	160,2
37,8	10,4	40,5	Other operating income	1,5	1,9	5,8
44,5	42,1	161,9	Payroll etc. 36,8		34,8	136,1
13,2	14,5	55,6	Administration expenses	11,0	11,9	47,2
4,5	4,7	19,8	Depreciation/write-down and value change, non-financial assets	2,6	2,0	8,8
13,5	13,8	58,8	Other operating expenses	11,7	11,1	50,2
116,2	124,8	556,7	PROFIT BEFORE LOSS	58,4	139,9	428,1
7,8	8,0	23,6	Lending and guarantee losses	3,7	3,9	10,6
108,4	116,8	533,1	PROFIT BEFORE TAX EXPENSES	54,7	136,0	417,5
20,7	28,6	104,4	Tax expenses	9,3	17,6	56,9
87,7	88,2	428,7	PROFIT AFTER TAX	45,4	118,4	360,6
1,64	1,76	8,57	Earnings per equity certificate	0,85	2,37	7,21
1,64	1,76	8,57	Diluted earnings per equity certificate	0,85	2,37	7,21

# Total comprehensive income

Group	Group	Group	(Figures in NOK millions)	Parent bank	Parent bank	Parent bank
31.03.2015	31.03.2014	2014		31.03.2015	31.03.2014	2014
87,7	88,2	428,7	PROFIT AFTER TAX	45,4	118,4	360,6
			Items that will not be reclassified for the income statement			
0,0	0,0	-45,9	Actuarial profit/loss for defined-benefit plans	0,0	0,0	-42,0
0,0	0,0	12,3	Tax effect of actuarial profit/loss for defined-benefit plans	0,0	0,0	11,3
			Items that may be reclassified for the income statement later			
0,0	40,5	-90,2	Changes in fair value of investments available for sale	0,0	40,5	-90,2
87,7	128,7	304,9	TOTAL COMPREHENSIVE INCOME	45,4	158,9	239,7

# Balance sheet

Kon 31.03.	sern 2015	Konsern 31.03.2014	Group 2014	(Figures in NOK millions)	Morbank 31.03.2015	Morbank 31.03.2014	Parent bank 2014
4	116,3	493,6	481,5	Cash and receivables at central banks	416,3	493,6	481,5
	9,1	10,4	7,5	Lending to and receivables from credit institutions	1.887,2	2.102,1	2.337,2
27.5	5,77	26.494,8	28.835,0	Lending to and receivables from customers	17.832,7	17.268,1	19.057,6
	95,2	98,7	93,8	<ul> <li>Individual impairment</li> </ul>	31,5	37,9	31,2
	43,4	43,4	43,4	<ul> <li>Impairment of groups of loans</li> </ul>	40,1	40,1	40,1
4.4	168,6	3.433,2	3.904,0	Certificates, bonds, etc. at fair value	4.569,3	3.675,4	3.904,0
4	159,0	680,3	457,5	Shares and other securities with variable return	459,0	680,3	457,5
5	584,5	347,2	604,1	Financial derivatives	350,7	260,8	352,7
2	207,8	208,0	205,8	Certificates, bonds, held to maturity	207,8	208,0	205,8
	0,0	0,0	0,0	Ownership interests in Group companies	887,5	687,3	887,3
	0,0	0,0	0,0	Deferred tax, assets	11,1	4,0	11,1
2	269,3	401,9	395,8	Investment assets	0,0	0,0	0,0
1	133,8	132,6	134,5	Property, plant and equipment	79,9	78,5	80,5
	31,5	40,4	108,9	Other assets	8,8	11,2	10,0
	17,0	13,8	8,7	Expenses prepaid but not accrued, and income accrued but not rec	15,8	12,6	9,1
34.0	35,8	32.114,1	35.006,1	TOTAL ASSETS	26.654,5	25.403,9	27.723,0
2	211,7	664,9	210,5	Liabilities to credit institutions	487,3	849,0	469,6
12.9	926,0	12.309,5	13.397,0	Deposits from and liabilities to customers	12.935,8	12.324,5	13.420,0
	44,5	34,1	56,8	Financial derivatives	44,5	32,5	56,8
16.9	982,9	15.310,8	17.549,9	Liabilities established on the issue of securities	9.718,3	8.692,7	10.375,7
2	282,6	263,5	180,3	Other liabilities	234,8	203,5	108,5
	40,0	39,9	34,7	Accrued expenses and income accrued but not received	35,3	34,6	29,5
	87,6	38,6	87,6	Provisions for accrued expenses and liabilities	82,5	36,9	82,5
	13,8	29,6	20,5	Deferred tax, liability	0,0	0,0	0,0
7	702,9	833,7	703,1	Subordinated loan capital	702,9	833,7	703,1
31.2	292,0	29.524,6	32.240,4	Total liabilities	24.241,4	23.007,4	25.245,7
- 5	595,1	595,1	595,1	Deposited equity	595,1	595,1	595,1
2.0	0,160	1.906,2	2.170,6	Retained earnings	1.772,6	1.683,0	1.882,2
	87,7	88,2	0,0	Retained ordinary profit	45,4	118,4	0,0
2.7	743,8	2.589,5	2.765,7	Total equity	2.413,1	2.396,5	2.477,3
34.0	35,8	32.114,1	35.006,1	TOTAL LIABILITIES AND EQUITY	26.654,5	25.403,9	27.723,0

# Change in equity, Group

(Figures in NOK millions)							Available		
	Total	Equity	Share	Equalisation	Primary	Donations	for sale	Other	Retained
Q1 2015	equity	certificates mi	um reserve	fund	capital	fund	reserve	equity	profit
Equity as at 31/12/2014	2.765,7	207,3	387,8	366,3	1.308,0	45,5	162,4	288,4	0,0
Profit	87,7	0,0	0,0	0,0	0,0	0,0	0,0	0,0	87,7
Changes in fair value of investments TFS	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Total comprehensive income	87,7	0,0	0,0	0,0	0,0	0,0	0,0	0,0	87,7
Dividend 2014 finally adopted	-103,7	0,0	0,0	-103,7	0,0	0,0	0,0	0,0	0,0
Changes, donations fund	-5,9	0,0	0,0	0,0	0,0	-5,9	0,0	0,0	0,0
Equity as at 31/03/2015	2.743,8	207,3	387,8	262,6	1.308,0	39,6	162,4	288,4	87,7

							Available		
	Total			Equalisation	Primary	Donations	for sale	Other	Retained
Q1 2014	equity	certificates mi	um reserve	fund	capital	fund	reserve	equity	profit
Equity as at 31/12/2013	2.527,9	207,3	387,8	291,7	1.129,9	35,5	252,6	223,1	0,0
Profit	88,2	0,0	0,0	0,0	0,0	0,0	0,0	0,0	88,2
Changes in fair value of investments TFS	40,5	0,0	0,0	0,0	0,0	0,0	40,5	0,0	0,0
Total comprehensive income	128,7	0,0	0,0	0,0	0,0	0,0	40,5	0,0	88,2
Dividend 2013 finally adopted	-62,2	0,0	0,0	-62,2	0,0	0,0	0,0	0,0	0,0
Changes, donations fund	-5,0	0,0	0,0	0,0	0,0	-5,0	0,0	0,0	0,0
Equity as at 31/03/2014	2.589,5	207,3	387,8	229,5	1.129,9	30,5	293,1	223,1	88,2

2014	Total equity	Equity certificates min		Equalisation fund	Primary capital	Donations fund	Available for sale reserve	Other equity
Equity as at 31/12/2013	2.527,9	207,3	387,8	291,7	1.129,9	35,5	252,6	223,1
Profit	428,7	0,0	0,0	149,5	196,1	15,0	0,0	68,1
Changes in fair value of investments TFS	-90,2	0,0	0,0	0,0	0,0	0,0	-90,2	0,0
Actuarial profit/loss for defined-benefit plans	-33,6	0,0	0,0	-12,7	-18,0	0,0	0,0	-2,9
Total comprehensive income	304,9	0,0	0,0	136,8	178,1	15,0	-90,2	65,2
Dividend 2013 finally adopted	-62,2	0,0	0,0	-62,2	0,0	0,0	0,0	0,0
Changes, donations fund	-5,0	0,0	0,0	0,0	0,0	-5,0	0,0	0,0
Equity as at 31/12/2014	2.765.7	207.3	387.8	366.3	1.308.0	45.5	162.4	288.4

# Change in equity, parent bank

(Figures in NOK millions)							Available	
	Total	Equity		Equalisation	Primary	Donations	for sale	Retained
1. kvartal 2015	equity	certificates mi	um reserve	fund	capital	fund	reserve	profit
Equity as at 31/12/2014	2.477,3	207,3	387,8	366,3	1.308,0	45,5	162,4	0,0
Profit	45,4	0,0	0,0	0,0	0,0	0,0	0,0	45,4
Changes in fair value of investments TFS	0,0	0,0	0,0	0,0	0,0	0,0	0,0	0,0
Total comprehensive income	45,4	0,0	0,0	0,0	0,0	0,0	0,0	45,4
Dividend 2014 finally adopted	-103,7	0,0	0,0	-103,7	0,0	0,0	0,0	0,0
Changes, donations fund	-5,9	0,0	0,0	0,0	0,0	-5,9	0,0	0,0
Egenkapital pr. 31.03.2015	2.413.1	207.3	387.8	262.6	1.308.0	39.6	162.4	45.4

1. kvartal 2014	Total equity	Equity certificates mi		Equalisation fund	Primary capital	Donations fund	Available for sale reserve	Retained profit
Equity as at 31/12/2013	2.304,8	207,3	387,8	291,7	1.129,9	35,5	252,6	0,0
Profit	118,4	0,0	0,0	0,0	0,0	0,0	0,0	118,4
Changes in fair value of investments TFS	40,5	0,0	0,0	0,0	0,0	0,0	40,5	0,0
Total comprehensive income	158,9	0,0	0,0	0,0	0,0	0,0	40,5	118,4
Dividend 2013 finally adopted	-62,2	0,0	0,0	-62,2	0,0	0,0	0,0	0,0
Changes, donations fund	-5,0	0,0	0,0	0,0	0,0	-5,0	0,0	0,0
Egenkapital pr. 31.03.2014	2.396,5	207,3	387,8	229,5	1.129,9	30,5	293,2	118,4

2014	Total equity	Equity certificates min		Equalisation fund	Primary capital	Donations fund	Available for sale reserve
Equity as at 31/12/2013	2.304,8	207.3	387.8	291.7	1.129.9	35.5	252,6
Profit for the year	360,6		0,0	149,5	196,1	15,0	0,0
Changes in fair value of investments TFS	-90,2	0,0	0,0	0,0	0,0	0,0	-90,2
Actuarial profit/loss for defined-benefit plans	-30,7	0,0	0,0	-12,7	-18,0	0,0	0,0
Total comprehensive income	239,7	0,0	0,0	136,8	178,1	15,0	-90,2
Dividend 2013 finally adopted	-62,2	0,0	0,0	-62,2	0,0	0,0	0,0
Changes, donations fund	-5,0	0,0	0,0	0,0	0,0	-5,0	0,0
Equity as at 31/12/2014	2.477,3	207,3	387,8	366,3	1.308,0	45,5	162,4

# Cash flow statement

Group 31.03.2015	Group 31.03.2014	Group 31.12.2014	(Figures in NOK millions)	Parent bank 31.03.2015	Parent bank 31.03.2014	Parent bank 31.12.2014
			Operating activities			
108,4	116,8	533,1	Profit before tax expenses	54,7	136,0	417,5
			Adjusted for:			
20,5	27,5	9,2	Change in net accrued interest income and interest expenses	21,0	27,8	6,2
0,0	0,0	0,0	Net payment/disbursement of loans to credit institutions	451,6	1,9	-236,3
1.247,5	-583,0	-2.924,4	Net payment/disbursement of loans to customers	1.216,3	-194,4	-1.985,0
-563,4	-119,5	-587,3	Change in certificates and bonds at fair value	-663,7	-119,3	-345,6
65,3	3,6	-41,2	Change in other assets in connection with operations	-9,5	7,8	31,2
0,2	2,6	0,0	Net payment/disbursement of deposits from credit institutions	15,8	-29,8	43,5
-494,1	-264,1	851,3	Net payment/disbursement of deposits from customers	-507,2	-261,9	861,4
22,1	57,4	20,7	Change in other liabilities in connection with operations	38,5	62,1	18,5
5,7	7,1	18,4	Non-cash items included in profit before tax expenses	2,4	1,9	1,8
-31,6	-11,7	-147,0	Net profit from investment activities	-0,1	-11,7	-147,0
1,4	3,8	8,1	Net loss from financing activities	0,7	3,8	8,1
-48,3	-42,3	-101,1	Tax paid for the period	-25,3	-27,6	-53,3
333,7	-801,8	-2.360,2	Net cash flow from operating activities A	595,2	-403,4	-1.379,0
-74,3 225,4 0,0 0,0	-9,3 0,0 25,1	-20,6 0,3 256,6 0,0	Investment activities  Disbursement on purchase of property, plant and equipment  Payment for sale of property, plant and equipment  Net payment/disbursement for sale/purchase of financial investments  Net payment/disbursement concerning investments in subsidiaries	-2,3 0,4 0,0 -0,2	-7,7 0,0 25,1 0,0	-16,5 0,0 256,6 -200,1
151,1	15,8	236,3	Net cash flow from investment activities B	-2,1	17,4	40,0
			Financing activities			
0,0	-110,0	-562,1	Net payments/disbursements on lending/borrowing to/from credit institut		-110,0	-562,1
-951,5	-800,4	-2.265,5	Disbursement for repayment of securities	-656,7	-800,5	-1.750,3
403,1	1.834,3	5.136,6	Payment on issue of securities	0,0	1.434,3	3.836,5
0,0	0,0	0,0	Payment on issue of equity certificates	0,0	0,0	0,0
0,0	0,0	-62,2	Payment of dividends	0,0	0,0	-62,2
-548,4	923,9	2.246,8	Net cash flow from financing activities C	-656,7	523,8	1.461,9
-63,6	137,9	122,9	Net change in cash and cash equivalents  A+B-	<b>+C</b> -63,6	137,8	122,9
489,0	366,1	366,1	Cash and cash equivalents as at 01/01.	489,0	366,1	366,1
425,4	504,0	489,0	Holding of cash and cash equivalents at the end of the period	425,4	503,9	489,0

Cash and cash equivalents include cash, receivables from central banks, treasury bills and lending to and receivables from credit institutions relating to direct investments.

# Profit per quarter - Group

(Figures in NOK millions)	Q1	Q4	Q3	Q2	Q1
	2015	2014	2014	2014	2014
Interest income and similar income	314,2	341,9	346,5	335,8	326,2
Interest expenses and similar expenses	165,1	189,2	194,7	185,1	174,5
Net interest and credit commission income	149,1	152,7	151,8	150,7	151,7
Dividends and other income from securities with variable return	0,4	0,0	0,0	0,6	6,7
Commission income and income from banking services	18,6	20,7	20,8	22,1	18,0
Commission expenses and expenses for banking services	9,7	11,0	10,9	10,9	10,9
Net value change and profit/loss from financial investments	-4,3	-8,0	143,4	0,8	24,0
Other operating income	37,8	11,0	9,3	9,8	10,4
Payroll etc.	44,5	41,6	43,1	35,1	42,1
Administration expenses	13,2	14,4	13,5	13,2	14,5
Depreciation/impairment/value change of non-financial assets	4,5	5,2	4,9	5,0	4,7
Other operating expenses	13,5	17,9	12,4	14,7	13,8
PROFIT BEFORE LOSS	116,2	86,3	240,5	105,1	124,8
Lending and guarantee losses	7,8	2,2	8,1	5,3	8,0
PROFIT BEFORE TAX EXPENSES	108,4	84,1	232,4	99,8	116,8
Tax expenses (calculated in the interim financial statements)	20,7	23,3	26,4	26,1	28,6
PROFIT FOR THE PERIOD	87,7	60,8	206,0	73,7	88,2
Earnings per equity certificate (per quarter)	1,64	1,22	4,11	1,48	1,76
Diluted earnings per equity certificate (per quarter)	1,64	1,22	4,11	1,48	1,76
Total comprehensive income					
PROFIT FOR THE PERIOD	87,7	60,8	206,0	73,7	88,2
Items that will not be reclassified for the income statement					
Actuarial profit/loss for defined-benefit plans	0,0	-45,9	0,0	0,0	0,0
Tax effect of actuarial profit/loss for defined-benefit plans	0,0	12,3	0,0	0,0	0,0
Items that may be reclassified for the income statement later					
Changes in fair value of investments available for sale	0,0	0,0	-130,7	0,0	40,5
TOTAL COMPREHENSIVE INCOME	87,7	27,2	75,3	73,7	128,7

# Profit per quarter - parent bank

(Figures in NOK millions)	Q1 2015	Q4 2014	Q3 2014	Q2 2014	Q1 2014
Interest income and similar income	216,4	243,0	244,2	233,9	230,4
Interest expenses and similar expenses	130,1	150,9	153,1	144,9	139,3
Net interest and credit commission income	86,3	92,1	91,1	89,0	91,1
Dividends and other income from securities with variable return	20,4	0,0	0,0	0,6	66,7
Commission income and income from banking services	21,0	23,3	23,5	24,9	20,4
Commission expenses and expenses for banking services	4,6	4,9	4,6	4,5	4,3
Net value change and profit/loss from financial investments	-4,1	-8,8	142,8	2,3	23,9
Other operating income	1,5	1,7	1,1	1,1	1,9
Payroll etc.	36,8	35,5	35,5	30,3	34,8
Administration expenses	11,0	12,6	11,6	11,1	11,9
Depreciation/impairment/value change of non-financial assets	2,6	2,4	2,3	2,1	2,0
Other operating expenses	11,7	16,3	10,0	12,8	11,1
PROFIT BEFORE LOSS	58,4	36,6	194,5	57,1	139,9
Lending and guarantee losses	3,7	-1,0	6,9	0,8	3,9
PROFIT BEFORE TAX EXPENSES	54,7	37,6	187,6	56,3	136,0
Tax expenses (calculated in the interim financial statements)	9,3	10,7	14,3	14,3	17,6
PROFIT FOR THE PERIOD	45,4	26,9	173,3	42,0	118,4
Earnings per equity certificate (per quarter)	0,85	0,54	3,46	0,84	2,37
Diluted earnings per equity certificate (per quarter)	0,85	0,54	3,46	0,84	2,37
Total comprehensive income					
PROFIT FOR THE PERIOD	45,4	26,9	173,3	42,0	118,4
Items that will not be reclassified for the income statement					
Actuarial profit/loss for defined-benefit plans	0,0	-42,0	0,0	0,0	0,0
Tax effect of actuarial profit/loss for defined-benefit plans	0,0	11,3	0,0	0,0	0,0
Items that may be reclassified for the income statement later					
Changes in fair value of investments available for sale	0,0	0,0	-130,7	0,0	40,5
TOTAL COMPREHENSIVE INCOME	45,4	-3,8	42,6	42,0	158,9

# **Accounting principles**

The interim financial statements for the Group and parent bank were prepared in accordance with IFRS (including IAS 34 Interim Financial Reporting). Description of the accounting principles used when preparing the financial statements appears in the annual report for 2014.

Accounting principles and calculation methods remain largely unchanged from the annual financial statements for 2014.

Interest-bearing balance sheet items are included in accrued interest from and including 31/12/2014. Comparison figures for previous periods have been revised.

### Valuations and use of estimates

Preparation of the consolidated financial statements involves the management making estimates and discretionary valuations, and making assumptions that affect the use of accounting principles and thus recognised amounts for assets, liabilities, income and expenses. For further details, see the annual report for 2014, note 3 valuations and use of estimates.

### Lending and guarantee losses

(Fig	gures in NOK millions)	Parent bank 31.03.2015	Parent bank 31.03.2014	Parent bank 31.12.2014	Group 31.03.2015	Group 31.03.2014	Group 31.12.2014
	Individual impairment						
	Individual impairment as at 01/01.	31,7	39,3	39,3	94,3	98,0	98,0
-	Realised losses for the period for which						
	individual impairment has previously been made	0,1	1,0	6,8	1,1	1,8	10,3
+	Increased individual impairment for the period	1,5	0,6	4,4	5,4	3,1	9,6
+	New individual impairment for the period	1,8	2,5	9,4	4,6	7,7	22,0
-	Reversed individual impairment for the period	2,9	2,5	14,6	7,5	7,3	25,0
=	Individual impairment at the end of the period *)	32,0	38,9	31,7	95,7	99,7	94,3
	Impairment for groups of loans						
	Impairment for groups of loans as at 01/01.	40.1	40.1	40.1	43.4	43,4	43,4
+/-	Change in impairment for groups of loans for the period	0.0	0.0	0.0	0.0	0.0	0.0
=	Impairment for groups of loans at the end of the period	40,1	40,1	40,1	43,4	43,4	43,4
	Loss expenses for the period						
	Change in individual impairment for the period	0,3	-0,4	-7,6	1,4	1,7	-3,7
+/-	Change in impairment for groups of loans for the period	0,0	0,0	0,0	0,0	0,0	0,0
+	Realised losses for the period for which						
	individual impairment has previously been made	1,5	3,2	14,2	2,5	4,0	17,7
+	Realised losses for the period where						
	individual impairment was not made in previous years	0,2	0,5	0,9	3,3	2,6	11,0
-	Recovery of previously realised losses for the period	0,2	2,4	7,3	1,3	3,3	11,9
+/-	Amortisation expense impairment for the period	1,9	3,0	10,4	1,9	3,0	10,5
=	Lending and guarantee losses – customers	3,7	3,9	10,6	7,8	8,0	23,6

<sup>\*)</sup> Individual impairment of guarantee liabilities amount to NOK 0.5 million as at 31/03/2015 and 31/12/2014 and NOK 1.0 million as at 31/03/2014, and are recognised in the balance sheet as liabilities under "provisions for accrued expenses and liabilities".

### Non-performing and doubtful commitments, customers

(Fi	gures in NOK millions)	Parent bank 31.03.2015	Parent bank 31.03.2014		Group 31.03.2015	Group 31.03.2014	Group 31.12.2014
	Gross non-performing commitments (more than 90 days)						
	Business	137,6	280,7	221,7	142,5	287,6	226,3
+	Retail	64,5	84,1	74,1	164,5	172,8	173,8
=	Gross non-performing commitments	202,1	364,8	295,8	307,0	460,4	400,1
-	Individual impairment	21,4	23,9	22,7	85,1	84,7	85,3
Ξ	Net non-performing commitments	180,7	340,9	273,1	221,9	375,7	314,8
	Doubtful (not non-performing) commitments						
	Business	23,3	32,9	21,5	23,3	33,0	21,5
+	Retail	1,5	6,1	2,2	1,5	6,1	2,2
=	Gross doubtful commitments	24,8	39,0	23,7	24,8	39,1	23,7
-	Individual impairment	10,7	15,0	9,0	10,7	15,0	9,0
Ξ	Net doubtful commitments	14,1	24,0	14,7	14,1	24,1	14,7
	Gross non-performing and doubtful commitments						
	Business	160,9	313.6	243,2	165,8	320,6	247.8
+	Retail	66,0	90,2	76,3	166,0	178,9	176,0
=	Gross non-performing and doubtful commitments	226,9	403,8	319,5	331,8	499,5	423,8
-	Individual impairment	32,1	38,9	31,7	95,8	99,7	94,3
=	Net non-performing and doubtful commitments	194,8	364,9	287,8	236,0	399,8	329,5

# Operating segments

Segment reporting is based on the bank o's internal reporting format, where the parent bank and mortgage company are divided into retail market, business market and finance. There are also other subsidiaries and a non-reportable segment with items that are not distributed to other segments.

(Figures in NOK millions)				AC	Sub Mat			
31.03.2015	RM	ВМ	Finance	AS Financiering	Spb Øst Eiendom	Undistributed	Elimination	Group
Net interest and commission income, external	154,6	41,8	16,9	37,9	0,5	-102,6	0,0	149,1
Net interest and commission income, internal	-70,7	-7,2	-24,1	-7,6	-2,0	111,6	0,0	0,0
Net interest and commission income  Total net other income, external	<b>83,9</b> 11,5	<b>34,6</b> 3,1	- <b>7,2</b> -6,3	<b>30,3</b> -4,5	<b>-1,5</b> 36,6	9,0 2,4	0,0	149,1 42,8
Total net other income, external	0,0	0,0	-0,3 0,0	-4,5 0,0	2,1	-0,5	-1,6	0,0
Total income	95,4	37,7	-13,5	25,8	37,2	10,9	-1,6	191,9
Payroll and general admin. expenses	16,1	5,8	0,0	7,5	2,2	26,1	0,0	57,7
Depreciation	0,0	0,0	0,0	0,6	1,3	2,6	0,0	4,5
Other operating expenses, external	0,2	0,1	0,0	1,4	1,5	10,3	0,0	13,5
Other operating expenses, internal	0,0	0,0	0,0	0,1	0,0	2,0	-2,1	0,0
Total operating expenses	16,3	5,9	0,0	9,6	5,0	41,0	-2,1	75,7
Profit before loss	79,1	31,8	-13,5	16,2	32,2	-30,1	0,5	116,2
Lending and guarantee losses etc.	0,1	3,6	0,0	4,1	0,0	0,0	0,0	7,8
Profit before tax expenses	79,0	28,2	-13,5	12,1	32,2	-30,1	0,5	108,4
Tax expenses	0,0	0,0	0,0	3,3	0,2	17,1	0,1	20,7
Profit after tax	79,0	28,2	-13,5	8,8	32,0	-47,2	0,4	87,7
31.03.2014	RM	ВМ	Finance	AS Financiering	Spb Øst Eiendom	Undistributed	Elimination	Group
Net interest and commission income, external	143,0	61,0	15,4	38,2	0,1	-106,0	0,0	151,7
Net interest and commission income, internal	-66,5	-12,9	-21,7	-8,7	-3,1	112,9	0,0	0,0
Net interest and commission income	76,5	48,1	-6,3	29,5	-3,0	6,9	0,0	151,7
Total net other income, external	11,1	3,6	10,2	-6,1	8,8	20,6	0,0	48,2
Total net other income, internal  Total income	0,0	0,0	0,0	0,0	1,9	0,0	-1,9	0,0
Total income	87,6	51,7	3,9	23,4	7,7	27,5	-1,9	199,9
Payroll and general admin. expenses	16,4	6,3	0,0	7,7	2,1	24,1	0,0	56,6
Depreciation	0,0	0,0	0,0	0,6	2,1	2,0	0,0	4,7
Other operating expenses, external	0,2	0,0	0,0	1,7	2,0	9,9	0,0	13,8
Other operating expenses, internal	0,0	0,0	0,0	0,1	0,0	1,8	-1,9	0,0
Total operating expenses	16,6	6,3	0,0	10,1	6,2	37,8	-1,9	75,1
Profit before loss	71,0	45,4	3,9	13,3	1,5	-10,3	0,0	124,8
Lending and guarantee losses etc.	0,2	3,6	0,0	4,2	0,0	0,0	0,0	8,0
Profit before tax expenses	70,8	41,8	3,9	9,1	1,5	-10,3	0,0	116,8
Tax expenses	0,0	0,0	0,0	2,5	0,4	25,7	0,0	28,6
Profit after tax	70,8	41,8	3,9	6,6	1,1	-36,0	0,0	88,2
31.03.2015	RM	ВМ	Finance	AS Financiering	Spb Øst Eiendom	Undistributed	Elimination	Group
Lending to and receivables from customers	21.819,5	3.506,7	0,0	1.639,7	0,0	619,9	-146,9	27.438,9
Other assets	10,3	0,0	5.200,4	23,4	354,3	2.760,7	-1.752,2	6.596,9
Total assets	21.829,8	3.506,7	5.200,4	1.663,1	354,3	3.380,6	-1.899,1	34.035,8
Donata farm and Babilities to surface as								40.000.0
Deposits from and liabilities to customers Other liabilities	9.229,5 93,6	2.576,7 27,2	1.011,8 25,4	19,7 1.448,1	0,0 187,9	114,3 18.277,2	-26,0 -1.693,4	12.926,0 18.366,0
Offsetting	12.506,7	902,8	4.163,2	0,0	0,0	-17.572,7	0,0	0,0
Total liabilities per segment	21.829,8	3.506,7	5.200,4	1.467,8	187,9	818,8	-1.719,4	31.292,0
Total equity	0,0	0,0	0,0	195,3	166,4	2.561,8	-179,7	2.743,8
Total liabilities and equity	21.829,8	3.506,7	5.200,4	1.663,1	354,3	3.380,6	-1.899,1	34.035,8
31.03.2014	RM	ВМ	Finance	AS Financiering	Spb Øst Eiendom	Undistributed	Elimination	Group
Lending to and receivables from customers	19.337,7	4.927,4	0,0	1.634,9	0,0	760,7	-308,0	26.352,7
Other assets	13,7	0,0	4.389,3	19,9	493,7	2.701,8	-1.857,0	5.761,4
Total assets	19.351,4	4.927,4	4.389,3	1.654,8	493,7	3.462,5	-2.165,0	32.114,1
Deposits from and liabilities to customers	7.980,3	3.145,0	1.093,0	16,9	0,0	103,3	-29,0	12.309,5
Other liabilities	79,6	59,6	31,8	1.455,5	364,1	17.205,3	-1.980,8	17.215,1
Offsetting	11.291,5	1.722,8	3.264,5	0,0	0,0	-16.278,8	0,0	0,0
Total liabilities per segment	19.351,4	4.927,4	4.389,3	1.472,4	364,1	1.029,8	-2.009,8	29.524,6
Total equity	0,0	0,0	0,0	182,4	129,6	2.432,7	-155,2	2.589,5
Total liabilities and equity	19.351,4	4.927,4	4.389,3	1.654,8	493,7	3.462,5	-2.165,0	32.114,1
			_		_			

# Deposits from customers divided by sector and industry

(Figures in NOK millions)	Parent bank	Parent bank	Parent bank	Group	Group	Konsern
	31.03.2015	31.03.2014	31.12.2014	31.03.2015	31.03.2014	31.12.2014
Employees	8.532,3	8.070,0	8.558,5	8.543,5	8.078,9	8.570,3
Public administration	262,7	196,5	270,9	262,7	196,5	270,9
Agriculture, forestry, fisheries, etc.	116,6	117,1	128,7	116,6	117,1	128,7
Industry and mining, power and water sup	280,0	469,5	493,0	280,0	469,5	493,0
Construction and plant	320,3	362,0	359,7	322,5	363,1	361,7
Distributive trade/hotels and restaurants	385,8	366,1	400,6	385,9	366,3	400,7
Transport/communication	148,1	145,3	143,2	148,2	145,5	143,3
Business-related finance services	1.262,4	1.255,0	1.352,1	1.266,1	1.258,7	1.355,7
Other service industries	732,1	598,2	686,6	733,5	599,6	688,0
Revenue and operations of real estate	791,1	641,3	920,4	762,6	610,8	878,4
Overseas	104,4	103,5	106,3	104,4	103,5	106,3
Total	12.935,8	12.324,5	13.420,0	12.926,0	12.309,5	13.397,0

# Gross lending to customers divided by sector and industry

(Tall i mill. kroner)	Morbank 31.03.2015	Morbank 31.03.2014	Morbank 31.12.2014	Konsern 31.03.2015	Konsern 31.03.2014	Konsern 31.12.2014
Lønnstagere	14.244,5	12.968,9	14.631,7	24.056,7	22.419,0	24.693,4
Jordbruk, skogbruk, fiske etc.	138,4	148,1	135,7	138,9	150,2	136,3
Industri og bergverk, kraft og vannfors.	101,1	109,1	102,8	103,6	113,2	105,9
Bygg og anlegg	421,5	480,7	575,3	432,7	492,1	587,4
Varehandel/hotell og restaurant	295,9	351,7	312,0	318,0	369,7	335,4
Transport/kommunikasjon	42,4	62,4	48,6	50,1	75,4	60,3
Forr.m. finans tjenesteyting	78,4	124,8	79,2	85,2	132,6	90,3
Tjenesteytende næringer ellers	416,8	462,3	436,4	428,3	473,5	450,3
Omsetning og drift av fast eiendom	2.073,5	2.546,9	2.718,1	1.934,7	2.245,9	2.347,7
Utlandet	20,2	13,2	17,8	29,3	23,2	28,0
Total	17.832,7	17.268,1	19.057,6	27.577,5	26.494,8	28.835,0

# Geographic distribution of gross lending

(Tall i mill. kroner)	Morbank 31.03.2015	Morbank 31.03.2014	Morbank 31.12.2014	Konsern 31.03.2015	Konsern 31.03.2014	Konsern 31.12.2014
	31.03.2013	31.03.2014	31.12.2014	31.03.2013	31.03.2014	31.12.2014
Drammen	3.273,0	3.518,2	3.638,2	4.214,5	4.375,0	4.398,4
Nedre Eiker	1.735,9	1.743,5	1.744,7	2.365,0	2.389,5	2.420,7
Øvre Eiker	1.489,1	1.400,3	1.423,6	1.913,8	1.854,5	1.878,2
Rest of Buskerud	1.649,4	1.572,2	1.767,9	2.189,7	2.115,7	2.287,4
Oslo	3.251,8	2.707,5	3.470,1	5.185,6	4.607,9	5.528,1
Akershus	3.185,3	2.900,2	3.300,2	5.159,4	4.792,9	5.336,7
Vestfold	1.593,0	1.576,5	1.638,2	2.293,3	2.260,0	2.324,6
Østfold	687,0	559,3	688,3	1.229,6	1.114,9	1.228,2
Rest of country	948,0	1.277,2	1.368,6	2.997,3	2.961,2	3.404,7
Overseas	20,2	13,2	17,8	29,3	23,2	28,0
Total	17.832,7	17.268,1	19.057,6	27.577,5	26.494,8	28.835,0

# Classification of financial assets and liabilities

(Figures in NOK millions)	Fair value th	nrough profit				
	Held for	Designated at	Available for	Held to	Amortised	
31/03/2015 – Group	trading	fair value	sale	maturity	cost*	Total
Cash and receivables at central banks	0,0	0,0	0,0	0,0	416,3	416,3
Net lending to and receivables from credit institutions	0,0	0,0	0,0	0,0	9,1	9,1
Net lending to and receivables from customers	0,0	0,0	0,0	0,0	27.438,9	27.438,9
Certificates, bonds, etc. at fair value	4.385,4	83,2	0,0	0,0	0,0	4.468,6
Stocks, shares and other securities with variable return	31,0	0,0	428,0	0,0	0,0	459,0
Financial derivatives**	584,5	0,0	0,0	0,0	0,0	584,5
Certificates and bonds, held to maturity	0,0	0,0	0,0	207,8	0,0	207,8
Total financial assets	5.000,9	83,2	428,0	207,8	27.864,3	33.584,2
Liabilities to credit institutions	0,0	0,0	0,0	0,0	211,7	211,7
Deposits from and liabilities to customers	0,0	0,0	0,0	0,0	12.926,0	12.926,0
Liabilities established on the issue of securities	0,0	0,0	0,0	0,0	16.982,9	16.982,9
Financial derivatives**	44,5	0,0	0,0	0,0	0,0	44,5
Subordinated loan capital	0,0	0,0	0,0	0,0	702,9	702,9
Total financial liabilities	44,5	0,0	0,0	0,0	30.823,5	30.868,0

<sup>\*</sup> Includes secured liabilities
\*\* Includes derivatives where hedge accounting is used

	Fair value th					
	Held for	Designated at	Available for	Held to	Amortised	
31/03/2014 – Group	trading	fair value	sale	maturity	cost*	Total
Cash and receivables at central banks	0,0	0,0	0.0	0,0	493.6	493.6
Net lending to and receivables from credit institutions	0,0	0,0	0,0	0,0	10,4	10,4
Net lending to and receivables from customers	0,0	0,0	0,0	0,0	26.352,7	26.352,7
Certificates, bonds, etc. at fair value	2.749,6	683,6	0,0	0,0	0,0	3.433,2
Stocks, shares and other securities with variable return	25,8	0,0	654,5	0,0	0,0	680,3
Financial derivatives**	347,2	0,0	0,0	0,0	0,0	347,2
Certificates and bonds, held to maturity	0,0	0,0	0,0	208,0	0,0	208,0
Total financial assets	3.122,6	683,6	654,5	208,0	26.856,7	31.525,4
Liabilities to credit institutions	0.0	0,0	0,0	0,0	664,9	664,9
Deposits from and liabilities to customers	0,0	0,0	0,0	0,0	12.309.5	12.309.5
Liabilities established on the issue of securities	0,0	0,0	0,0	0,0	15.310,8	15.310,8
Financial derivatives**	34,1	0,0	0,0	0,0	0,0	34,1
Subordinated loan capital	0,0	0,0	0,0	0,0	833,7	833,7
Total financial liabilities	34,1	0,0	0,0	0,0	29.118,9	29.153,0

<sup>\*</sup> Includes secured liabilities

<sup>\*\*</sup> Includes derivatives where hedge accounting is used

	Fair value th	rough profit				
	Held for	Designated at	Available for	Held to	Amortised	
31/12/2014 – Group	trading	fair value	sale	maturity	cost*	Total
Cash and receivables at central banks	0,0	0,0	0,0	0,0	481,5	481,5
Net lending to and receivables from credit institutions	0,0	0,0	0,0	0,0	7,5	7,5
Net lending to and receivables from customers	0,0	0,0	0,0	0,0	28.697,8	28.697,8
Certificates, bonds, etc. at fair value	3.470,0	434,0	0,0	0,0	0,0	3.904,0
Stocks, shares and other securities with variable return	29,5	0,0	428,0	0,0	0,0	457,5
Financial derivatives**	604,1	0,0	0,0	0,0	0,0	604,1
Certificates and bonds, held to maturity	0,0	0,0	0,0	205,8	0,0	205,8
Total financial assets	4.103,6	434,0	428,0	205,8	29.186,8	34.358,2
Liabilities to credit institutions	0.0	0,0	0,0	0,0	210.5	210.5
Deposits from and liabilities to customers	0,0	0,0	0,0	0,0	13.397,0	13.397,0
Liabilities established on the issue of securities	0,0	0,0	0,0	0,0	17.549,9	17.549,9
Financial derivatives**	56,8	0,0	0,0	0,0	0,0	56,8
Subordinated loan capital	0,0	0,0	0,0	0,0	703,1	703,1
Total financial liabilities	56,8	0,0	0,0	0,0	31.860,5	31.917,3

<sup>\*</sup> Includes secured liabilities
\*\* Includes derivatives where hedge accounting is used

# Securitised liabilities and subordinated loan capital

(Figures in NOK millions) Securitised liabilities	Parent bank 31.03.2015	Parent bank 31.03.2014	Parent bank 31.12.2014	Group 31.03.2015	Group 31.03.2014	Group 31.12.2014
Certificates, nominal value	0,0	0,0	0,0	0,0	0,0	0,0
Bonds, nominal value	9.334,5	8.419,0	9.990,5	16.376,6	14.965,8	16.933,4
Value adjustments (incl. conversion/excha	233,9	128,0	261,4	422,5	168,5	448,7
Accrued interest	149,9	145,7	123,8	183,8	176,5	167,8
Total securitised liabilities	9.718.3	8,692,7	10,375,7	16,982,9	15.310.8	17.549.9

			Due/redeeme	Change in		
Change in securitised liabilities, Group	31.03.2015	Issued	d	own holdings	currency	31.12.2014
Certificates, nominal value	0,0	0,0	0,0	0,0	0,0	0,0
Bonds, nominal value	9.334,5	0,0	656,0	0,0	0,0	9.990,5
Covered bonds, nominal value in NOK	6.761,0	500,0	294,0	100,0	0,0	6.655,0
Covered bonds, nominal value in SEK (co	281,1	0,0	0,0	0,0	-6,8	287,9
Value adjustments (incl. conversion/excha	422,5	0,0	0,0	0,0	-26,2	448,7
Accrued interest	183,8	0,0	0,0	0,0	16,0	167,8
Total securitised liabilities	16.982,9	500,0	950,0	100,0	-17,0	17.549,9

Difference between parent bank and Group is covered bonds amounting to NOK 7,042.1 million.

Change in subordinated loan capital			Due/redeeme	Change in	
and fund debenture	31.03.2015	Issued	d	exchange rate	31.12.2014
Ordinary subordinated loan capital, nominated	350,0	0,0	0,0	0,0	350,0
Fund debenture, nominal value	350,0	0,0	0,0	0,0	350,0
Value adjustments (incl. conversion/excha	-1,5	0,0	0,0	0,1	-1,6
Accrued interest	4,4	0,0	0,0	-0,3	4,7
Total subordinated loan capital and fun	702,9	0,0	0,0	-0,2	703,1

# Financial derivatives

31.03.2015	B	Daniel Land	Demont Level	•	•	
(Figures in NOK millions) Fair value through profit	Parent bank Contract total	Parent bank Assets	Parent bank Liabilities	Group Contract total	Group Assets	Group Liabilities
- and take an engine promi						
Currency instruments						
Currency forwards	5,6	0,0	0,1	5,6	0,0	0,1
Currency swaps	136,4	0,0	14,2	136,4	0,0	14,2
Total currency instruments	142,0	0,0	14,3	142,0	0,0	14,3
Interest instruments	070.0			270.0	0.4	
Interest rate swaps	672,6	0,1	30,2	672,6	0,1	30,2
Interest rate swaps (FRA)	500,0	0,3	0,0	500,0	0,3	0,0
Standardised interest rate swaps (futures)	0,0	0,0	0,0	0,0	0,0	0,0
Total interest instruments	1.172,6	0,4	30,2	1.172,6	0,4	30,2
Guarantee to Eksportfinans ASA *)	242,0	0,6	0,0	242,0	0,6	0,0
Total other derivatives	242,0	0,6	0,0	242,0	0,6	0,0
	Parent bank	Parent bank	Parent bank	Group	Group	Group
Used for hedge accounting	Contract total	Assets	Liabilities	Contract total	Assets	Liabilities
Currency instruments						
Currency instruments	0.0	0.0	0.0	0.0	0.0	0.0
Currency forwards	0,0	0,0	0,0	0,0	0,0	0,0
Currency swaps	0,0	0,0	0,0	252,1	29,0	0,0
Total currency instruments	0,0	0,0	0,0	252,1	29,0	0,0
Interest instruments						
Interest rate swaps	4.745.0	349.7	0.0	6.245.0	554.5	0,0
Interest rate swaps (FRA)	0.0	0.0	0,0	0,0	0.0	0,0
Standardised interest rate swaps (futures)	- , -	0,0	0,0	0,0	0.0	0,0
Total interest instruments	4.745,0	349,7	0,0	6.245,0	554,5	0,0
•		,-		,-	,-	-,-
Total derivatives		350,7	44,5		584,5	44,5

<sup>\*)</sup> The amount NOK 0.6 million is the net positive development in guaranteed portfolio as at 31/03/2015 after the annual exchange amount is deducted. The derivative's value without regard for the exchange amount being positive at NOK 43.1 million as at 31/03/2015.

31.03.2014 (Figures in NOK millions)	Parent bank	Parent bank	Parent bank	Group	Group	Group
Fair value through profit	Contract total	Assets	Liabilities	Contract total	Assets	Liabilities
Currency instruments						
Currency forwards	229,9	2,5	0,0	229,9	2,5	0,0
Currency swaps	38,5	0,0	7,0	38,5	0,0	7,0
Total currency instruments	268,4	2,5	7,0	268,4	2,5	7,0
Interest instruments						
Interest rate swaps	682,9	0,9	20,6	682,9	0,9	20,6
Interest rate swaps (FRA)	0,0	0,0	0,0	0,0	0,0	0,0
Standardised interest rate swaps (futures)	0,0	0,0	0,0	0,0	0,0	0,0
Total interest instruments	682,9	0,9	20,6	682,9	0,9	20,6
Guarantee to Eksportfinans ASA *)	242,0	2,1	0,0	242,0	2,1	0,0
Total other derivatives	242,0	2,1	0,0	242,0	2,1	0,0

Used for hedge accounting	Parent bank Contract total	Parent bank Assets	Parent bank Liabilities	Group Contract total	Group Assets	Group Liabilities
Currency instruments						
Currency forwards	0,0	0,0	0.0	0,0	0,0	0,0
Currency swaps	292.1	1.1	4,3	544.2	25.8	4,3
Total currency instruments	292,1	1,1	4,3	544,2	25,8	4,3
Interest instruments						
Interest rate swaps	4.895,5	254,2	0,6	6.195,5	315,9	2,2
Interest rate swaps (FRA)	0,0	0,0	0,0	0,0	0,0	0,0
Standardised interest rate swaps (futures)	0,0	0,0	0,0	0,0	0,0	0,0
Total interest instruments	4.895,5	254,2	0,6	6.195,5	315,9	2,2
Total derivatives		260,8	32,5		347,2	34,1

<sup>\*)</sup> The amount NOK 2.1 million is the net positive development in guaranteed portfolio as at 31/03/2014 after the annual exchange amount is deducted. The derivative's value without regard for the exchange amount being positive at NOK 33.3 million as at 31/03/2014.

31.12.2014 Fair value through profit	Parent bank Contract total	Parent bank Assets	Parent bank Liabilities	Group Contract total	Group Assets	Group Liabilities
Currency instruments						
Currency forwards	3,1	0,1	0.0	3,1	0,1	0,0
Currency swaps	100,2	0,0	23,5	100,2	0,0	23,5
Total currency instruments	103,3	0,1	23,5	103,3	0,1	23,5
Interest instruments						
Interest rate swaps	727,9	0,0	33,3	727,9	0,0	33,3
Interest rate swaps (FRA)	500,0	0,1	0,0	500,0	0,1	0,0
Standardised interest rate swaps (futures)	0,0	0,0	0,0	0,0	0,0	0,0
Total interest instruments	1.227,9	0,1	33,3	1.227,9	0,1	33,3
Guarantee to Eksportfinans ASA *)	242,0	10,0	0,0	242,0	10,0	0,0
Total other derivatives	242,0	10,0	0,0	242,0	10,0	0,0

Used for hedge accounting	Parent bank Contract total	Parent bank Assets	Parent bank Liabilities	Group Contract total	Group Assets	Group Liabilities
Currency instruments						
Currency forwards	0,0	0,0	0.0	0,0	0,0	0,0
Currency swaps	0,0	0,0	0,0	252,1	35,8	0,0
Total currency instruments	0,0	0,0	0,0	252,1	35,8	0,0
Interest instruments						
Interest rate swaps	4.745,0	342,5	0.0	6.245,0	558,1	0,0
Interest rate swaps (FRA)	0,0	0,0	0,0	0,0	0,0	0,0
Standardised interest rate swaps (futures)	0,0	0,0	0,0	0,0	0,0	0,0
Total interest instruments	4.745,0	342,5	0,0	6.245,0	558,1	0,0
Total derivatives		352,7	56,8		604,1	56,8

<sup>\*)</sup> The amount NOK 10.0 million is the net positive development in guaranteed portfolio as at 31/12/2014 after the annual exchange amount is deducted. The derivative's value without regard for the exchange amount being positive at NOK 41.1 million as at 31/12/2014.

### Financial assets and liabilities

The bank uses the following valuation hierarchy to determine the fair value of financial instruments:
Level 1: Observable trading prices in active markets
Level 2: Observable trading prices in less active markets or the use of inputs that are either directly or indirectly observable
Level 3: Valuation techniques not based on observable market data

See note 23 Financial assets and liabilities in the annual report for 2014 for further details on individual accounting items.

# 31/03/2015 - Group

(Figures in NOK millions)	Level 1	Level 2	Level 3	Fair value	Book value
Amortised cost					
Cash and receivables at central banks	416,3	0,0	0,0	416,3	416,3
Net lending to and receivables from credit institutions	0,0	0,0	9,1	9,1	9,1
Net lending to and receivables from customers	0,0	0,0	27.443,4	27.443,4	27.438,9
Sertifikater, bonds and other interest-bearing securities	0,0	219,5	0,0	219,5	207,8
Total assets at amortised cost	416,3	219,5	27.452,5	28.088,3	28.072,1
Liabilities to credit institutions	0,0	211,7	0,0	211,7	211,7
Deposits from and liabilities to customers	0,0	12.926,0	0,0	12.926,0	12.926,0
Liabilities established on the issue of securities	0,0	17.167,0	0,0	17.167,0	16.982,9
Subordinated loan capital	0,0	707,3	0,0	707,3	702,9
Total liabilities at amortised cost	0,0	31.012,0	0,0	31.012,0	30.823,5
Fair value					
Sertifikater, bonds and other interest-bearing securities Stocks, shares and other securities	0,0	4.468,6	0,0	4.468,6	4.468,6
<ul> <li>at fair value through profit</li> </ul>	10,8	20,2	0,0	31,0	31,0
– available for sale	0,0	0,0	428,0	428,0	428,0
Financial derivatives	0,0	584,5	0,0	584,5	584,5
Total assets at fair value	10,8	5.073,3	428,0	5.512,1	5.512,1
Financial derivatives	0,0	44,5	0,0	44,5	44,5
Total liabilities at fair value	0,0	44,5	0,0	44,5	44,5

Movements at level 3 for items valued at fair value	Fair value
Balance sheet as at 01/01/2015	428,0
Net profit	0,0
Purchase of shares	0,0
Disposal/realisation	0,0
Change in value	0,0
Transferred from level 1 and 2	0,0
Balance sheet as at 31/03/2015	428,0

#### Stocks and shares at level 3

There were no changes to stocks and shares at level 3 in the first quarter of 2015.

At the end of the first quarter of 2015, Frende Holding AS was valued at NOK 200.8 million and Eksportfinans ASA at NOK 208.3 million.

31/03/2014 – Group	Level 1	Level 2	Level 3	Fair value	Book value
Amortised cost					
Cash and receivables at central banks	493,6	0,0	0,0	493,6	493,6
Net lending to and receivables from credit institutions	0,0	0,0	10,4	10,4	10,4
Net lending to and receivables from customers	0,0	0,0	26.358,2	26.358,2	26.352,7
Sertifikater, bonds and other interest-bearing securities	0,0	223,6	0,0	223,6	208,0
Total assets at amortised cost	493,6	223,6	26.368,6	27.085,8	27.064,7
Liabilities to credit institutions	0,0	664,9	0,0	664,9	664,9
Deposits from and liabilities to customers	0,0	12.309,5	0,0	12.309,5	12.309,5
Liabilities established on the issue of securities	0,0	15.507,1	0,0	15.507,1	15.310,8
Subordinated loan capital	0,0	839,8	0,0	839,8	833,7
Total liabilities at amortised cost	0,0	29.321,3	0,0	29.321,3	29.118,9
Fair value					
Sertifikater, bonds and other interest-bearing securities	0,0	3.433,2	0,0	3.433,2	3.433,2
Stocks, shares and other securities					
<ul> <li>at fair value through profit</li> </ul>	6,5	19,3	0,0	25,8	25,8
<ul> <li>available for sale</li> </ul>	0,0	0,0	654,5	654,5	654,5
Financial derivatives	0,0	347,2	0,0	347,2	347,2
Total assets at fair value	6,5	3.799,7	654,5	4.460,7	4.460,7
Financial derivatives	0,0	34,1	0,0	34,1	34,1
Total liabilities at fair value	0,0	34,1	0,0	34,1	34,1

Movements at level 3 for items valued at fair value	Fair value
Balance sheet as at 01/01/2014	627,4
Net profit	11,7
Purchase of shares	0,0
Disposal	25,1
Change in value	40,5
Transferred from level 1 and 2	0,0
Balance sheet as at 31/03/2014	654,5

#### Stocks and shares

Disposals at level 3 in the first quarter of 2014 of NOK 25.1 million have to do with the sale of Frende Holding AS, which has been classified as available for sale. The realised profit amounts to NOK 11.7 million and is included in "Net value change and profit/loss from financial investments" in ordinary profit, while corresponding amounts are reversed in the total comprehensive income. The positive value change of NOK 52.2 million has to do with Nets Holding AS, which has also been classified in the category "available for sale". The positive value change is included in "Changes in fair value of investments available for sale" in the total comprehensive income.

available for sale" in the total comprehensive income.

At the end of the first quarter of 2014, Frende Holding AS was valued at NOK 200.8 million, Nets Holding AS at NOK 227.1 million and Eksportfinans ASA at NOK 208.3 million.

31/12/2014 – Group	Level 1	Level 2	Level 3	Fair value	Book value
Amortised cost					
Cash and receivables at central banks	481,5	0,0	0,0	481,5	481,5
Net lending to and receivables from credit institutions	0,0	0,0	7,5	7,5	7,5
Net lending to and receivables from customers	0,0	0,0	28.703,4	28.703,4	28.697,8
Sertifikater, bonds and other interest-bearing securities	0,0	221,4	0,0	221,4	205,8
Total assets at amortised cost	481,5	221,4	28.710,9	29.413,8	29.392,6
Liabilities to credit institutions	0,0	210,5	0,0	210,5	210,5
Deposits from and liabilities to customers	0,0	13.397,0	0,0	13.397,0	13.397,0
Liabilities established on the issue of securities	0,0	17.746,2	0,0	17.746,2	17.549,9
Subordinated loan capital	0,0	709,2	0,0	709,2	703,1
Total liabilities at amortised cost	0,0	32.062,9	0,0	32.062,9	31.860,5
Fair value					
Sertifikater, bonds and other interest-bearing securities Stocks, shares and other securities	0,0	3.904,0	0,0	3.904,0	3.904,0
<ul> <li>at fair value through profit</li> </ul>	10,0	19,5	0,0	29,5	29,5
<ul> <li>available for sale</li> </ul>	0,0	0,0	428,0	428,0	428,0
Financial derivatives	0,0	604,1	0,0	604,1	604,1
Total assets at fair value	10,0	4.527,6	428,0	4.965,6	4.965,6
Financial derivatives	0,0	56,8	0,0	56,8	56,8
Total liabilities at fair value	0,0	56,8	0,0	56,8	56,8
Movements at level 3 for items valued at fair value					
Balance sheet as at 01/01/2014				627,4	
Net profit				147,0	
Purchase of shares				0,7	
Disposal				256,8	
Change in value				-90,2	
Transferred from level 1 and 2				0,0	
Balance sheet as at 31/12/2014				428,0	

#### Stocks and shares at level 3

Disposals at level 3 in 2014 include the sale of the bank's part-ownership of Nets Holding AS and the sale of Frende Holding AS, both classified as available for sale. Total payment for the bank's part-ownership of Nets Holding AS is NOK 231.1 million. The realised profit amounts to NOK 134.7 million and is included in "Net value change and profit/loss from financial investments" in ordinary profit, while the value change previously recognised in the total comprehensive income is reversed. Total payment from the sale of Frende Holding AS amounts to NOK 25.1 million. The realised profit amounts to NOK 11.7 million and is included in "Net value change and profit/loss from financial investments" in ordinary profit, while corresponding amounts are reversed in the total comprehensive income. At the end of the fourth quarter of 2014, Frende Holding AS was valued at NOK 200.8 million and Eksportfinans ASA at NOK 208.3 million.

### Offsetting, financial instruments

The Group's offsetting is in accordance with general rules set out in Norwegian legislation. Standardised and primarily bilateral ISDA agreements have been entered into with financial institutions that give the parties the right to offset in the event of any non-performance. Additional agreements have also been entered into concerning provision of security (CSA). Offsetting has not been performed for the recognised amounts in accordance with the duty of disclosure for offsetting. There are no offsetting agreements in place with the parent bank for any non-performance or concluded CSA agreements.

#### Group (Figures in NOK millions)

			Recognised	Amount subject to net	Amount following
As at 31/03/2015, the exposure was as follows:	Gross amount	Offset	amount	settlement	any net settlement
Financial derivatives, assets	233,8	0,0	233,8	0,0	233,8
Financial derivatives, liabilities	0,0	0,0	0,0	0,0	0,0
As at 31/03/2014, the exposure was as follows:					
Financial derivatives, assets	86,4	0,0	86,4	0,0	86,4
Financial derivatives, liabilities	1,6	0,0	1,6	0,0	1,6
As at 31/12/2014, the exposure was as follows:					
Financial derivatives, assets	251,4	0,0	251,4	0,0	251,4
Financial derivatives, liabilities	0,0	0,0	0,0	0,0	0,0

### Capital adequacy ratio

Regulations concerning the calculation of subordinated capital and capital adequacy ratio regulations have been amended in connection with the introduction of CRD-IV with effect from 30/09/2014. Comparative figures for periods before 30/09/2014 have not been revised and are not therefore directly comparable.

Transition rules where funds for unrealised profits from items are classified as available for sale cannot be included in pure tier 1 capital as of 31/12/2014.

The bank uses the standardised approach when calculating minimum requirements for subordinated capital for credit risk. The calculation related to operational risk is carried out using the basic method. The CVA supplement is calculated using the standardised approach. Commitment amounts for derivatives are calculated using the market value method.

The bank's subordinated capital must satisfy the minimum capital adequacy ratio requirements at all times, with the addition of a buffer equivalent to the company's accepted risk tolerance. See also the Group's Pillar III document, which is available on Sparebanken Øst's website.

	Parent bank	Parent bank	Parent bank	Group	Group	Group
	31.03.2015	31.03.2014	31.12.2014	31.03.2015	31.03.2014	31.12.2014
Pure tier 1 capital	31.03.2013	31.03.2014	31.12.2014	31.03.2013	31.03.2014	31.12.2014
Book equity  Deduction items in pure tier 1 capital	2.367,7	2.283,1	2.477,3	2.656,2	2.501,3	2.765,7
Value adjustments resulting from prudent valuation requirements (AVA)	-5,4	0,0	-4,8	-5,6	0,0	-5,0
Dividends	0,0	0,0 -0,6	-103,7 -0,4	0,0	0,0 -0,6	-103,7
Intangible assets Deferred tax	-0,3 0,0	-0,6 -4,0	0,0	-0,3 0,0	-0,6	-0,4 0,0
Pure tier 1 capital instruments in other financial instruments (not significant)	-14,1	0,0	0,0	-3,4	0,0	0,0
Pure tier 1 capital instruments in other financial instruments (significant)	0,0	0,0	0,0	0,0	0,0	0,0
0/50 deductions from tier 1 capital	0,0	-147,2	0,0	0,0	-155,3	0,0
fund for unrealised profits (transitional arrangement up to and including 31/1	0,0	-293,2	-162,4	0,0	-293,2	-162,4
ther deductions from pure tier 1 capital  otal pure tier 1 capital	0,0 <b>2.347,9</b>	0,0 <b>1.838,2</b>	0,0 <b>2.206,1</b>	0,0 <b>2.646,9</b>	0,0 <b>2.052,2</b>	0,0 <b>2.494,2</b>
ther tier 1 capital						
und bonds	349,2	468,2	349,1	349,2	468,2	349,1
Deduction items in other tier 1 capital						
Other tier 1 capital instruments in other financial instruments (not significant)	-10,5	0,0	0,0	-2,6	0,0	0,0
other tier 1 capital instruments in other financial instruments (significant) Other deductions from other tier 1 capital	0,0 0,0	0,0 0,0	0,0 0,0	0,0 0,0	0,0 0,0	0,0 0,0
otal other tier 1 capital	338,6	468,2	349,1	346,6	468,2	349,1
otal tier 1 capital	2.686,6	2.306,4	2.555,2	2.993,5	2.520,4	2.843,3
upplementary capital		·		·		
ubordinated loans	349,4	349,1	349,3	349,4	349,1	349,3
roportion of fund for unrealised profits (transitional arrangement up to and i	0,0	131,9	58,5	0,0	131,9	58,5
duction items in supplementary capital						
upplementary capital instruments in other financial instruments (not signific	-15,0	0,0	0,0	-3,6	0,0	0,0
pplementary capital instruments in other financial instruments (significant)	0,0 0,0	0,0 -147,2	0,0 0,0	0,0 0,0	0,0 -155,3	0,0 0,0
/50 deductions from supplementary capital her deductions from supplementary capital	0,0	-147,2	0,0	0,0	-155,3	0,0
tal supplementary capital	334,4	333,9	407,8	345,7	325,8	407,8
et subordinated capital	3.021,0	2.640,3	2.963,0	3.339,2	2.846,2	3.251,1
asis of calculation						
overnments and central banks	0,0 147,2	0,0 48,7	0,0 109,6	0,0 147,2	0,0 48,7	0,0 109,6
cal and regional authorities blicly-owned companies	0,0	25,4	0,0	0,0	25,4	0,0
ultilateral development banks	0,0	0,0	0,0	0,0	0,0	0,0
stitutions	2.395,2	3.064,0	2.293,2	386,8	456,6	310,1
mpanies	2.808,1	3.159,7	3.421,5	2.652,6	2.849,7	3.040,4
ass market commitments	382,2	706,8	658,0	1.592,9	1.924,3	1.866,4
mmitments secured against property	5.853,4	5.251,4	5.793,3	8.938,5	8.063,3	8.954,9
ommitments due	200,6	446,4	344,7	233,2	477,7	381,7
vered bonds ares in securities fund	259,3 0,0	226,9 0,0	241,2 0,0	249,2 0,0	202,7 0,0	241,2 0,0
uity positions	1.683,8	0,0	1.527,5	781,1	0,0	595,0
ner commitments	144,3	617,8	124,5	463,7	1.042,6	645,2
ecuritisation	111,0	54,4	112,0	111,0	54,4	112,0
asis of calculation for credit and counterparty risk	13.985,2	13.601,5	14.625,4	15.556,4	15.145,4	16.256,4
asis of calculation for currency risk	0,0	0,0	0,0	0,0	0,0	0,0
sis of calculation for operational risk	1.106,6	952,9	952,9	1.393,5	1.184,5	1.184,5
sis of calculation for weakened counterparty credit value (CVA)	170,8	0,0	178,2	423,3	0,0	450,8
ductions from basis for calculation	0,0	-495,6	0,0	0,0	-515,2	0,0
tal basis for calculation	15.262,6	14.058,8	15.756,5	17.373,2	15.814,7	17.891,6
ve tier 4 central	45.00.01	40.07.0	44.00.01	45.04.07	40.00.01	40.04.51
ıre tier 1 capital er 1 capital ratio	15,38 %	13,07 %	14,00 %	15,24 %	12,98 %	13,94 % 15,89 %
r 1 capital ratio pital adequacy ratio	17,60 % 19,79 %	16,41 % 18,78 %	16,22 % 18,80 %	17,23 % 19,22 %	15,94 % 18,00 %	15,89 %
niai adoquady fatio	18,18 %	10,70 %	10,00 70	13,44 70	10,00 76	10,11 %
ffers						
pital conservation buffer	381,6	351,5	393,9	434,3	395,4	447,3
ountercyclical buffer	0,0	0,0	0,0	0,0	0,0	0,0
stemic risk buffer	457,9	281,2	472,7	521,2	316,3	536,7
ffer for systemically important banks	0,0	0,0	0,0	0,0	0,0	0,0
otal buffer requirements	839,4	632,6	866,6	955,5	711,7	984,0
vailable buffer capital	1.661,1	1.205,5	1.497,0	1.865,1	1.340,6	1.689,1
weighted tier 1 capital ratio *)	7,46 %	6,72 %	7,02 %	8,51 %	7,54 %	7,93 %

<sup>\*)</sup> Unweighted tier 1 capital ratio is calculated at the end of the quarter.

### Guarantee liability and other items not on the balance sheet

(Figures in NOK millions)	Parent bank	Parent bank	Parent bank	Group	Group	Konsern
Guarantee liability	31.03.2015	31.03.2014	31.12.2014	31.03.2015	31.03.2014	31.12.2014
Payment guarantees	64,5	78,3	77,9	65,3	79,1	78,7
Contract guarantees	68,1	85,0	64,8	68,1	85,0	64,8
Loan guarantees	0,6	7,3	5,8	0,6	7,3	5,8
Other guarantee liability	16,0	17,6	17,2	16,0	17,6	17,2
Total guarantees to customers	149,2	188,2	165,7	149,9	189,0	166,5
Guarantee to Eksportfinans ASA *	100,0	100,0	100,0	100,0	100,0	100,0
Total guarantee liability	249,2	288,2	265,7	249,9	289,0	266,5

<sup>\*</sup> The bank has issued a guarantee to Eksportfinans ASA. Net guarantee liability is NOK 100 million. The guarantee is a derivative. The derivative's value excluding exchange settlement was positive, amounting to NOK 43.1 million as at 31/03/2015 compared with NOK 41.4 million as at 31/12/2014. As at 31/03/2014, it was positive, amounting to NOK 33.3 million.

In connection with the rating process of Sparebanken Øst Boligkreditt AS, the bank has issued a guarantee relating to all liabilities with regard to covered bonds in the mortgage company. Covered bonds amount to a nominal value of NOK 7,042.1 as at 31/03/2015, NOK 6,942.9 million as at 31/12/2014 and NOK 6,546.8 million as at 31/03/2014. The parent bank's holdings of covered bonds with a nominal value of NOK 100.0 million, (NOK 0.0 million as at 31/12/2014 and NOK 240.0 million as at 31/03/2014) have been withdrawn.

#### Pledged assets and preferential rights

Preferential rights in accordance with section 2-35* of the	0,0	0,0	0,0	7.142,1	6.786,8	6.942,9
Pledged in the swap arrangement	0,0	0,0	0,0	0,0	0,0	0,0
Pledged assets	1.005,0	1.495,0	1.195,0	1.005,0	1.495,0	1.195,0
Bonds, nominal value, issued as collateral for borrowing facilities with Norges Bank	1.005,0	1.495,0	1.195,0	1.005,0	1.495,0	1.195,0

<sup>\*</sup> This includes holdings owned by the parent bank with a nominal value of NOK 100.0 million as at 31/03/2015, NOK 0.0 million as at 31/12/2014 and NOK 240.0 million as at 31/03/2014.

### Transactions with related parties

#### Parent bank

This is transactions between the parent bank and wholly owned subsidiaries. The transactions have been eliminated in the consolidated financial statements.

(Figures in NOK millions)

	31.03.2015	31.03.2014	31.12.2014
Profit			
Interest income from subsidiaries	12,9	16,1	68,4
Interest income, certificates and bonds (covered bonds) from subsidiaries	0,3	1,4	10,2
Interest expenses to subsidiaries	0,9	1,0	4,1
Dividends received from subsidiaries	20,0	60,0	60,0
Administrative fees etc. from Sparebanken Øst Boligkreditt AS	3,6	3,4	14,8
Rent to subsidiaries	2,0	1,9	7,8
Other expenses to subsidiaries	0,0	0,0	0,2
Balance sheet			
Lending to subsidiaries	2.024,9	2.399,8	2.708,5
Investment in covered bonds in subsidiaries	101,2	242,5	0,0
Other receivables from subsidiaries	1,1	1,1	1,1
Deposits from subsidiaries	305,4	216,1	302,7
Other liabilities to subsidiaries	8,2	11,8	4,0

In the first quarter of 2015, the parent bank received dividends of NOK 20.0 million from subsidiaries. In the first quarter of 2014, the parent bank received dividends of NOK 60.0 million from subsidiaries.

#### Group

Besides loans, deposits and associated interest income and interest expenses concerning the senior management, the Board and the audit committee, the Group does not have any related parties. See note 32 in the financial statements.

# Additional information for cash flow statement

	Group	Group	Group	(Figures in NOK millions)	Parent bank	Parent bank	Parent bank
_	31.03.2015	31.03.2014	31.12.2014		31.03.2015	31.03.2014	31.12.2014
				Cash and cash equivalents			
	416,3	493,6	481,5	Cash and receivables at central banks	416,3	493,6	481,5
	9,1	10,4	7,5	Lending to and receivables from credit institutions relating to direc	9,1	10,3	7,5
	425,4	504,0	489,0	Total	425,4	503,9	489,0
				Change in other assets in connection with operations			
	-1,5	-2,3	-6,0	Net change in financial assets held for trading	-1,5	-2,3	-6,0
	-2,3	10,6	33,4	Net change in financial derivatives (net assets and liabilities)	-2,5	10,6	33,5
	69,1	-4,7	-68,6	Net change in other assets	-5,5	-0,5	3,7
_	65,3	3,6	-41,2	Total	-9,5	7,8	31,2
				Non-cash items included in profit before tax			
	4,5	4,7	19,8	Depreciation of property, plant and equipment	2,6	2,0	8,8
	0,1	0,1	0,2	Amortisation of financial investments held to maturity	0,1	0,1	0,2
	1,4	1,7	-3,2	Impairment of financial assets	0,3	-0,4	-7,1
	-0,3	0,6	1,6	Amortisation of financing activities measured at amortised cost	-0,6	0,2	-0,1
	5,7	7,1	18,4	Total	2,4	1,9	1,8

# Earnings per equity certificate

Earnings per equity certificate are calculated by dividing the part of the earnings after tax that accrues to equity certificate holders with a weighted average number of outstanding equity certificates during the year. If there is negative profit for the year, this is covered by a proportional transfer from primary capital, the donations fund and the equalisation fund. Earnings per equity certificate is calculated in such a situation from the proportion of the loss charged to the equalisation fund.

Sparebanken Øst has not issued options or other instruments that may lead to dilution of earnings per equity certificate. Diluted earnings per equity certificate will therefore be the same as earnings per equity certificate.

(Figures in NOK millions)	Parent bank	Group
	31.03.2015	31.03.2015
Profit after tax	45,4	87,7
Ownership fraction	38,79 %	38,79 %
Profit after tax attributable to equity certificate holders	17,6	34,0
Weighted average number of outstanding equity certificates	20,7	20,7
Earnings per equity certificate	0,85	1,64

# Ownership fraction, parent bank

(Figures in NOK millions)

	01.01.2015	01.01.2014
Equity certificate capital	207,3	207,3
Share premium reserve	387,8	387,8
Equalisation fund (excl. dividend)	262,6	229,5
Proportion of available for sale reserve	63,0	104,7
Total figures (A)	920,7	929,3
Total equity (dividend provisions for the year held aside)	2.373,6	2.242,6
Total names (B)	2.373,6	2.242,6
Ownership fraction (A/B) in %	38,79	41,44

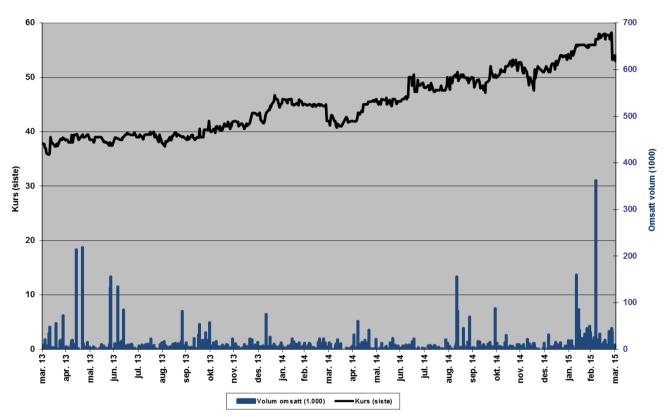
# **Equity certificates**

### Miscellaneous key figures, equity certificates:

	31.03.2015	2014	2013	2012	2011
Ownership fraction 1)	38,79 %	41,44 %	43,28 %	44,98 %	46,04 %
Number of equity certificates (mill.)	20,73	20,73	20,73	20,73	20,73
Book equity per certificate – NOK 2)	51,45	54,81	52,29	46,22	42,49
Dividend – NOK	-	5,00	3,00	3,00	2,00
Turnover rate (sold/issued)	29,79 %	10,46 %	21,81 %	11,69 %	21,61 %

<sup>1)</sup> Equity share capital + equalisation fund + share premium reserve as a percentage of the parent bank's total equity excl. provisions for dividends for the year.

# Sparebanken Øst (SPOG)



# The twenty biggest equity certificate holders as at 31/03/2015

Name	Number	%	Name	Number	%
1 MP Pensjon	2.049.218	9,88 %	11 Sparebankstiftelsen DNB	308.320	1,49 %
2 Directmarketing Invest AS	999.500	4,82 %	12 Hustadlitt AS	270.666	1,31 %
3 Pareto AS	677.070	3,27 %	13 Profond AS	269.741	1,30 %
4 Storetind AS	587.000	2,83 %	14 JAL Holding AS	239.665	1,16 %
5 Citibank NA New York (NOM)	500.705	2,42 %	15 Danske Bank AS (NOM)	208.683	1,01 %
6 Hansen, Asbjørn Rudolf	466.443	2,25 %	16 Wenaasgruppen AS	200.000	0,96 %
7 Securities fund Eika Utbytte	390.045	1,88 %	17 Bergen Municipality Norwegian Pul	200.000	0,96 %
8 Foretakskonsulenter AS	385.100	1,86 %	18 Atlas Absolutt	175.000	0,84 %
9 AS Andersen Eiendomsselskap	354.500	1,71 %	19 Citibank NA New York (NOM)	173.779	0,84 %
10 Jag Holding AS	322.000	1,55 %	20 DnB NOR Markets	161.000	0,78 %

<sup>2)</sup> Equity share capital (incl. dividends) (Group) divided by the number of equity certificates. Profit to date for the year has been included.