

# Sparebanken Øst Boligkreditt AS



Investor presentation  
31.12.2013

# Sparebanken Øst group



- Savings bank established 1843
- Head office in Drammen, 23 branches
- Total assets 31.1 bn. NOK (~€3.7 bn.)
- Moody's rating bank: A3/P-2 stable
- Equity instrument «SPOG» Oslo Stock Exchange
- Q4 2013
  - After tax ROE 12.5%
  - CAR / Tier 1 118.4% / 15.8%





# Sparebanken Øst Boligkreditt AS

- Established 14. April 2009
- Fully owned subsidiary of Sparebanken Øst
- Moody's has assigned Aaa rating to covered bonds issued by Sparebanken Øst Boligkreditt AS

– All figures in the following presentation are as at December 31<sup>st</sup> 2013 unless otherwise stated

# Summary Q4 2013

## Sparebanken Øst Boligkreditt AS



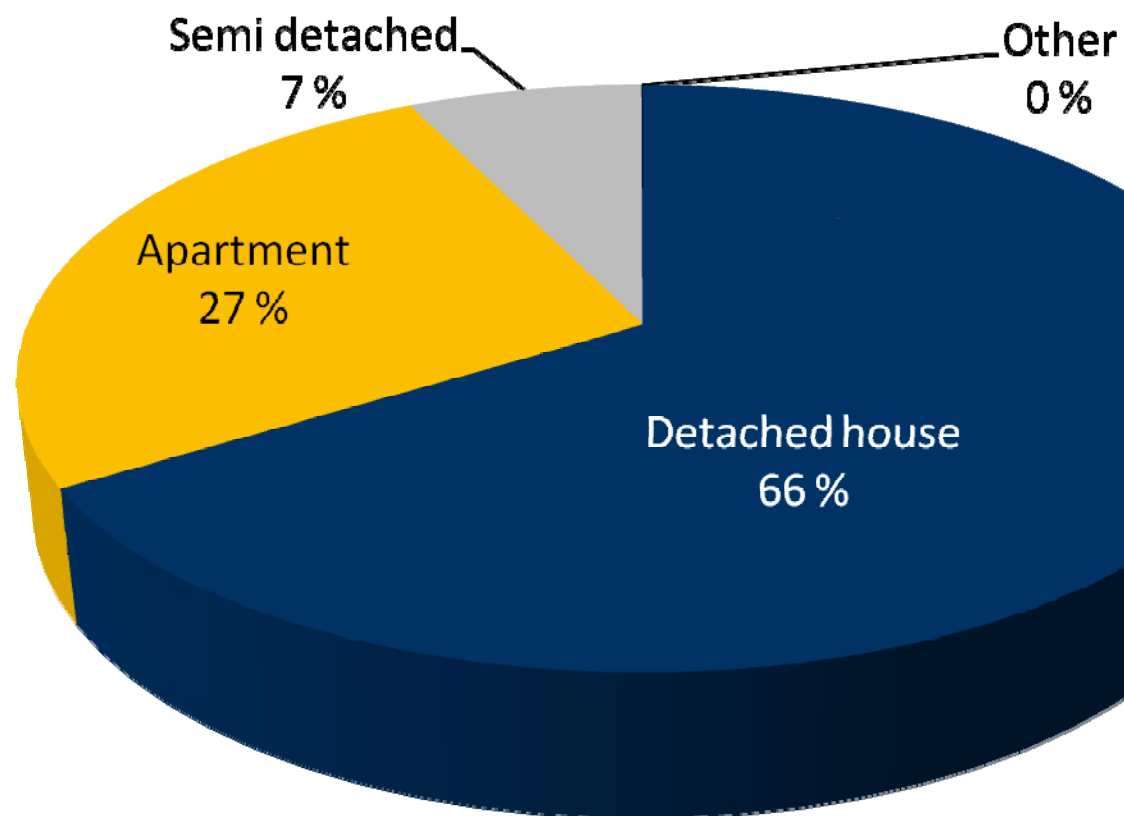
- Market value non-recourse sale of loans from bank to covered bond company
- All loans in cover pool first priority Norwegian residential mortgages
- Collateral property valued by independent specialist Eiendomsverdi AS (AVM)
- FSA-appointed independent inspector Ernst & Young
- Cover pool NOK 7.41 billion, issued CB's NOK 6.39 billion: OC 15,9 %
- Average LTV 47,0%, average seasoning 3.57 yrs.
- Revolving credit facility from Sparebanken Øst secures payment to cover pool pledge
- Covered bonds rated Aaa by Moody's,
  - collateral score of 5,0%
  - committed OC of 12%

## Sparebanken Øst Boligkreditt AS 31.12.13

|                                |                                                    |
|--------------------------------|----------------------------------------------------|
| Rating                         | Aaa (Moody's)                                      |
| Total assets in the cover pool | 7 410 MNOK                                         |
| Outstanding covered bonds      | 6 394 MNOK                                         |
| Nominal OC                     | 15,9 %                                             |
| Type of collateral             | 100 % 1 <sup>st</sup> prio. residential properties |
| Floating rate loans            | 100 %                                              |
| Weighted average LTV           | 47,0 %                                             |
| Number of loans                | 6 663                                              |
| Average loan balance           | 1.11 MNOK                                          |
| Loans in default               | 0                                                  |



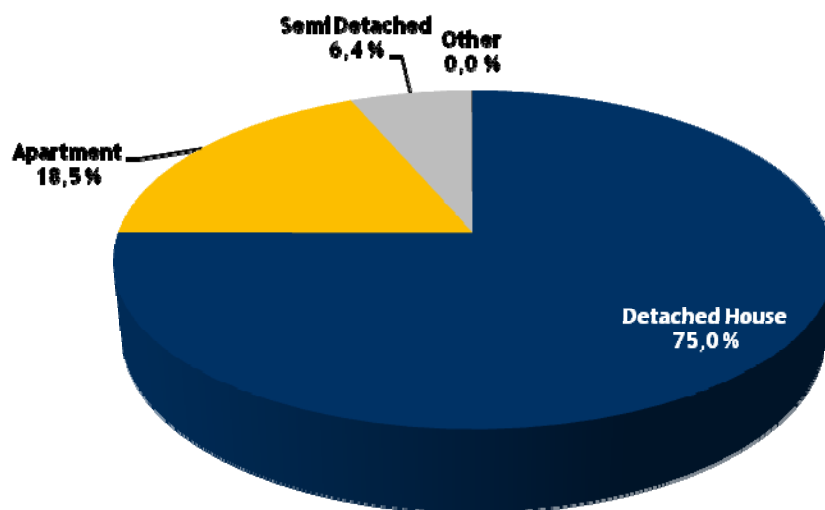
# Property type



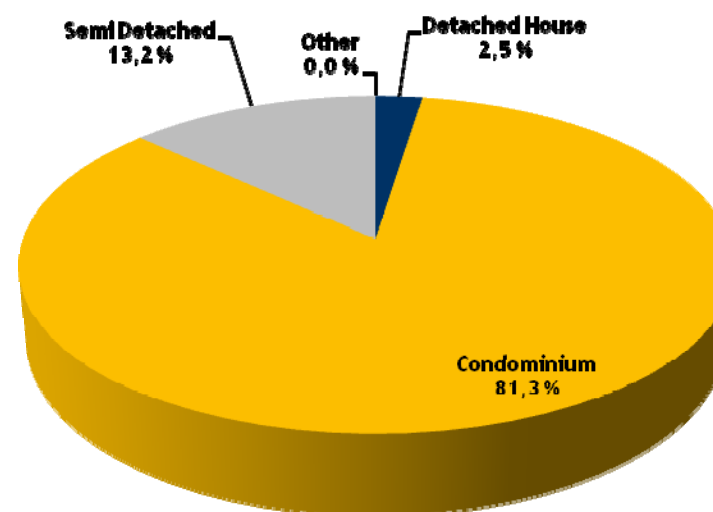
# Property type



**Private ownership 87,9 %**



**Share in housing association 12,1 %**

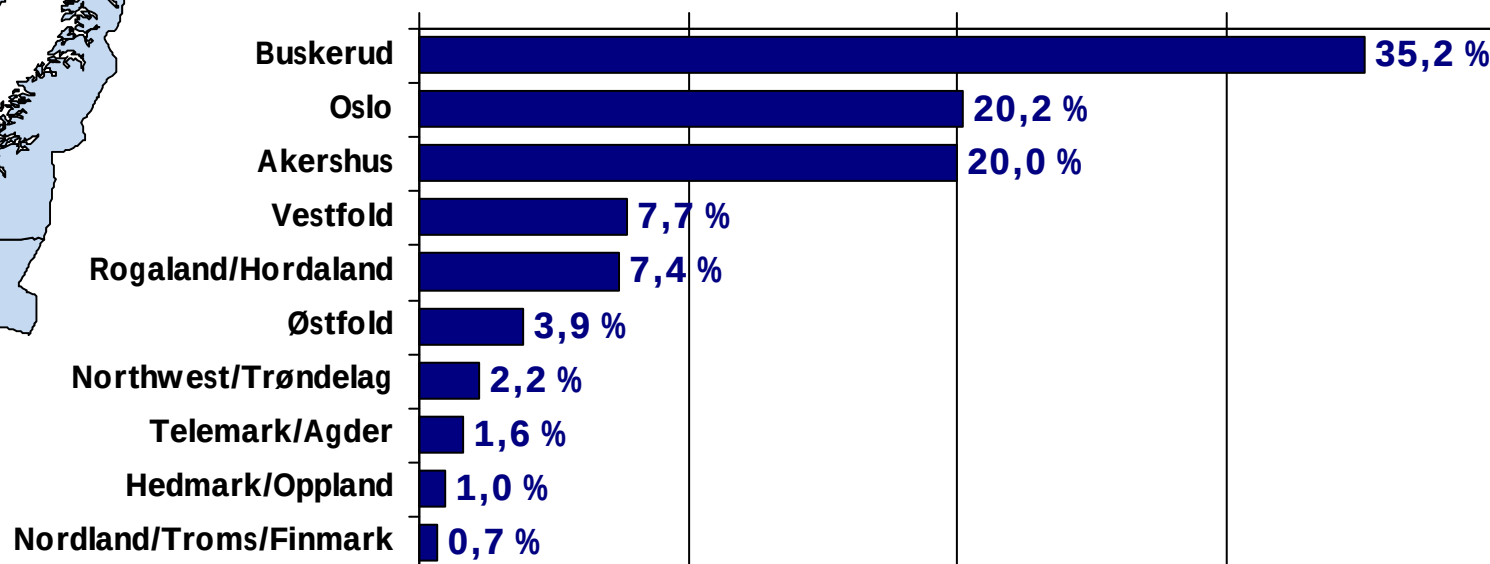


# Regional distribution of Cover Pool



## SHARE OF LOAN BALANCE

0 % 10 % 20 % 30 % 40 %

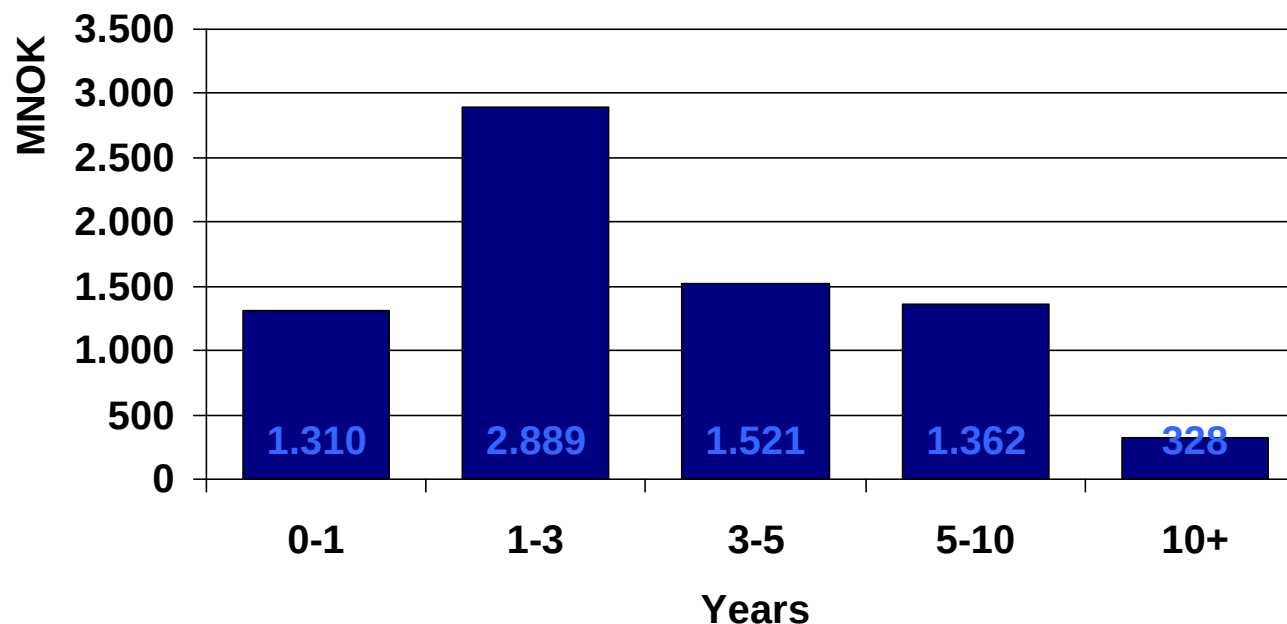


Distribution concentrated in central eastern Norway

[www.oest.no](http://www.oest.no)

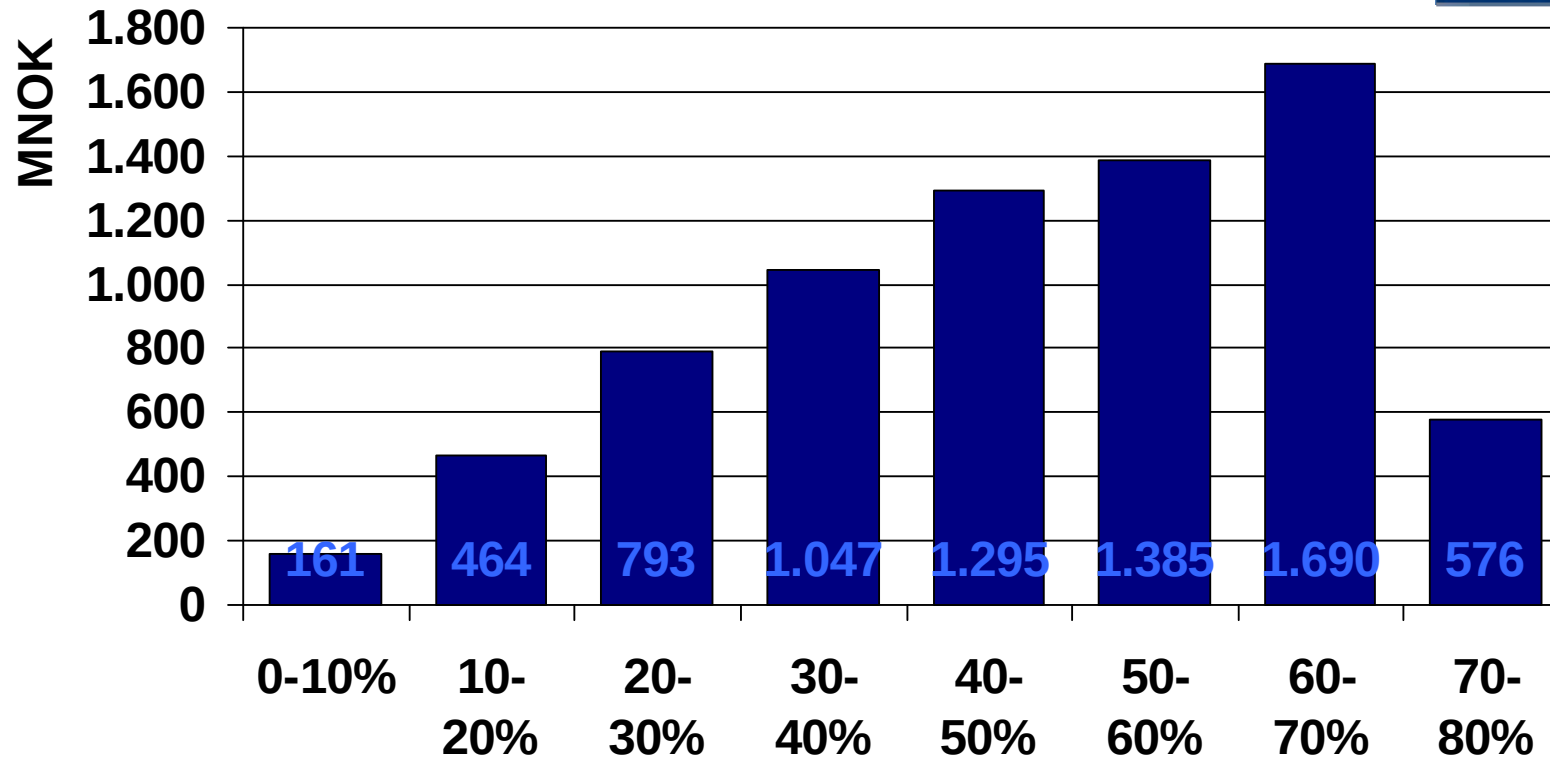


# Seasoning



- Weighted average seasoning: 3.57 years
- Approx. 43% of the cover pool is >3 years seasoned

# Loan to Value



- Weighted average LTV = 47.0%
- Approx. 69% of the cover pool has an LTV < 60%

# Issued Covered Bonds



| ISIN         | TICKER     | INT. | ISSUED   | MATURITY  | CURR. | AMOUNT<br>Mill. NOK | COUPON  |
|--------------|------------|------|----------|-----------|-------|---------------------|---------|
| NO0010520372 | -          | FRN  | 15.06.09 | 15.09.14* | NOK   | 210                 | NIB3+45 |
| NO0010572464 | SPOBK01PRO | FRN  | 21.05.10 | 21.05.15* | NOK   | 1 000               | NIB3+65 |
| NO0010589955 | SPOBK02PRO | FRN  | 18.10.10 | 18.10.16* | NOK   | 1 000               | NIB3+57 |
| NO0010604879 | SPOBK03PRO | FRN  | 16.03.11 | 15.03.17* | NOK   | 1 000               | NIB3+60 |
| NO0010623986 | SPOBK04PRO | FRN  | 22.08.11 | 22.02.18* | NOK   | 1 000               | NIB3+55 |
| NO0010625858 | SPOBK05PRO | FIXD | 03.10.11 | 03.03.16* | NOK   | 150                 | 3,60 %  |
| NO0010625908 | SPOBK06PRO | FIXD | 05.10.11 | 05.10.26* | NOK   | 750                 | 4,55 %  |
| NO0010640709 | SPOBK07PRO | FRN  | 20.03.12 | 20.01.16* | SEK   | 300                 | STI3+80 |
| NO0010682099 | SPOBK08PRO | FRN  | 10.06.13 | 11.06.19* | NOK   | 1 000               | NIB3+42 |

\*Extended maturity 12 months («soft bullet»)

www.ost.no

# Overcollateralization



|       | RESIDENTIAL<br>MORTGAGES | COVERED BONDS | OVER-<br>COLLATERALIZATION |
|-------|--------------------------|---------------|----------------------------|
| Q2-12 | 7.232.891                | 6.347.610     | 14 %                       |
| Q3-12 | 7.273.701                | 6.351.660     | 15 %                       |
| Q4-12 | 8.298.865                | 6.346.470     | 31 %                       |
| Q1-13 | 7.438.869                | 6.359.040     | 17 %                       |
| Q2-13 | 7.847.655                | 6.859.490     | 14 %                       |
| Q3-13 | 7.743.851                | 5.891.160     | 31 %                       |
| Q4-13 | 7.410.488                | 6.394.160     | 16 %                       |



Sparebanken Øst Boligkreditt AS  
P.O.Box 67  
3301 Hokksund  
Norway

Phone: +47 915 03220  
Fax: +47 3288 3712  
[www.oest.no](http://www.oest.no)  
[firmapost@oest.no](mailto:firmapost@oest.no)



CEO  
Frode Lindbeck  
+47 9172 4891  
[frode.lindbeck@oest.no](mailto:frode.lindbeck@oest.no)

Investor / Funding Contact  
Vegard Kvamme +47 9770 0370  
[vegard.kvamme@oest.no](mailto:vegard.kvamme@oest.no)

